

# Communists' Capitalist by E. J. Kahn, Dec 10, 1997 -- New Yorker Magazine

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## COMMUNISTS' CAPITALIST

By E. J. Kahn, Jr.

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THEY are all gone now—Bertrand Russell, Samuel Insull, John L. Lewis, the Duke of Windsor, Nikita Khrushchev, and Frank Lindsay. Frank Lindsay was, in 1968, at the age of a hundred, the oldest living trustee of the University of Chicago. That he—let alone five fellow board members of eighty-five or older—was still around nine years ago was somewhat vexing to another venerable trustee, Cyrus Stephen Eaton, who was then eighty-four, and who remarked in a letter at the time, “My great ambition to be the oldest member of the Chicago board

appears hopeless.” Now, at nearly ninety-four, Eaton has achieved that

goal, which might have pleased another of his assorted old acquaintances—John D. Rockefeller, Sr., who founded the University of Chicago in 1890, and who, hack in 1901, introduced Eaton to the world of high finance. Eaton came to occupy a position of eminence in that world, and among those who have suffered more than he has from its inequities he has often been called a capitalistic robber baron, or worse.

For the last couple of decades, he has also often been called a Communistic traitor, or worse. Eaton, who thinks that the senior Rockefeller was just about the finest American of his era, was for forty years further vexed because, following his designation, in 1936, as one of the hundred-odd electors of the Hall of Fame, it took him that long to

get yet another of his heroes, Andrew Carnegie, admitted there.

(Carnegie hasn't yet been enshrined; the Hall has run out of money.)

On

the pedestals of Eaton's own private pantheon are also to be found such

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other members of his wide-ranging social set as Fidel Castro, Leonid Brezhnev, Pham Van Dong, and whoever has happened in recent years to be in charge of Bulgaria, Czechoslovakia, Hungary, Poland,

Rumania,  
Yugoslavia, and East Germany. One of the few Western holders of the Lenin (ne Stalin) Peace Prize, and a never-say-die aspirant to the Nobel,  
Eaton, who was born in Pugwash, Nova Scotia, and graduated in 1905 from McMaster University, then in Toronto and now in Hamilton, Ontario,  
has nine honorary degrees—from McMaster; from Dalhousie and Acadia Universities, in Nova Scotia; from Mount Allison University, in New Brunswick; from Bard and Bowling Green, in the United States; from the University of Sofia, in Bulgaria; from Eotvos Lorand University, in Budapest; and from Charles University, in Prague. When he attended the 1973 enthronement of his old mentor's great-grandson  
John D. Rockefeller IV as president of West Virginia Wesleyan College, the official program listed him as representing Charles University. That institution refers to him honorifically as "Cyrusovi Stephenovi Eatonovi."  
Eaton, who expects to live to be at least a hundred (the elder Rockefeller departed several weeks short of ninety-nine), has said that his father, who died at eighty-four, missed some of the most satisfying and stimulating years of man's span. Eaton, who has chaired enough boards in his career to build a corporate raft, was seventy when he started in as chairman of the Chesapeake & Ohio Railway in 1954, replacing his friend and ally Robert R. Young on Young's departure to engage in a bloody and successful battle for control of the New York Central. On the eve of Eaton's ninetieth birthday, instead of being ceremonially invested with some kind of honorary C. & O. degree on his  
retirement, he was summarily booted upstairs to chairman emeritus  
by  
his own board of directors at a rump meeting. When his son Cyrus, Jr.,  
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who was also a C. & O. director, bridled at the indelicate treatment his father had received, he was booted off the board altogether. Eaton  
pere  
was stripped of all but one of his twelve assistants but was allowed to keep his office, on the thirty-sixth floor of the Terminal Tower in Cleveland, from which for twenty years he had almost literally loomed over that town. The office, to which Eaton has repaired with diminishing frequency since he turned ninety-two, is a large, emphatically

capitalistic

sanctum, with the exception that The New Republic and Soviet Union are

just as prominently on display as Forbes and Fortune. The chair Eaton sits in is unabashedly red—though of a high-quality leather. When he is

not scrutinizing the latest Dow-Jones figures on the companies in which

he owns stock, or gazing out of a window at the iron-ore freighters inching their way up the Cuyahoga River from Lake Erie toward one of a number of steel mills in which he has at one time or another had a proprietary interest (“There's the strength of America,” he tells visitors),

he can glance at one of six paintings that grace his oak-paneled walls. (The paneling was imported from Sherwood Forest by the notorious Van

Sweringen brothers, who jointly occupied the chamber when they were presiding over their railroad empire.) All the paintings are gifts from Communist dignitaries. Over Eaton's fireplace hangs a landscape that was presented to him by Nikita Khrushchev. There are canvases from Czechoslovakia, Hungary (a reader of the Cleveland Plain Dealer complained because the paper chanced to run a photograph of Eaton receiving this one on George Washington's birthday), Rumania, Poland,

and Bulgaria. The Bulgarian work shows two young boys transporting a water barrel in a wagon. Spotting it while lunching in Sofia with the head of the local Communist Party, Eaton said that it reminded him of his boyhood in Canada. He was at once offered it as a keepsake. “I still have wall space for China and Cuba,” he likes to say.

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From the Terminal Tower it is a short walk to the Union Club, Cleveland's upper-crust and conservative social oasis. (One president of

the club was reportedly dropped from its rolls in the early nine teenhundreds

when it became known that he had voted for a Democrat.)

Eaton has been a member since 1913, and over the last twenty years he

has invited so many Communist leaders to the club that some of its flock

have grouched that it might better be called the Soviet Union Club. One

of his more memorable gatherings there was a lunch he gave in January, 1959, for Anastas I. Mikoyan, First Deputy Premier of the Soviet Union, who was visiting the United States to feel out public reaction in anticipation of the tour contemplated later that year by Premier Khrushchev. Most of Eaton's other guests were Midwestern industrialists, in steel or railroads or utilities or the like. Outside the club, a few anti-Communist pickets were arrayed, armed with rocks, eggs, and spittle, but inside Mikoyan got a standing ovation when Eaton introduced him. The Russian said, "The problem of peace now is more important than ever before in the history of mankind. And that is why we highly value the contributions being made by Mr. Cyrus Eaton in trying to bring together on a platform of peace and cooperation the scientists and also the businessmen of our countries." Eaton, Mikoyan went on, "has become more popular in our country than any capitalist has ever been before." He said that the speeches Eaton made following visits to Russia were regularly "published in full in our papers, and they said, 'This is not a normal capitalist.'" Mikoyan also told the assemblage that while in America he hoped to purchase, on behalf of his country, huge amounts of steel to be used in constructing pipelines for natural gas and oil. "I remember well the Deputy Premier's saying that he wanted to place the biggest order for steel in the history of the world," Eaton recalled recently. "He said that none of it would be used for military purposes, and that he wasn't going to ask for credit, either.

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'There will be cash in a New York bank before a single shipment leaves,' Mikoyan promised. The businessmen were naturally enchanted with the prospect, and after lunch they clustered around the Deputy Premier to discuss quantities and specifications. Mikoyan himself, when he and I adjourned to my home afterward, said it had been the happiest day of his life. Then he went to Washington to obtain the necessary export permits,

and he was brushed off by Lewis Strauss at Commerce and by Douglas Dillon at State. So Mikoyan shrugged and went to Europe and placed his orders with French and Dutch and British and Belgian and German firms, and the orders were so big they kept the mills there running full tilt for three years. Strauss had not yet been confirmed as Secretary of Commerce by the Senate, and I was pleased to be able to help block him

when he did come up. He told Mikoyan, 'We won't do business with you, because you don't believe in God,' and gave him a copy of George Washington's farewell address to his officers—the one in which, you will recall, Washington said, 'Reason and experience both forbid us to expect that national morality can prevail in exclusion of religious principle.' Hardly tactful, to say the least. Mikoyan gave Strauss some vodka and caviar, unaccompanied by any land of homily."

ALTHOUGH Eaton has twice been dropped from the Social Register for various alleged sins of commission or omission, there has never been any formal attempt to revoke his membership in the Union Club, a fate from which he may have helped save himself by also entertaining there such acceptable types as the Duke of Windsor, who was more of a novelty in Cleveland than he would have been in, say, Palm Beach or Newport. "The Duke had a beautiful voice and charming manners, and he got along famously with the business people I invited to meet him," Eaton says. "I had some fine letters from him afterward, and once I showed some of them to his niece Princess

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Margaret, and she said that she and her sister considered that their uncle

had had an unhappy time of it, and that they were very grateful to anyone, like me, who had befriended him. I never knew the Duke's great-grandmother personally, but I well recall Queen Victoria's Diamond Jubilee, in the spring of 1897, at Halifax. In Her Majesty's honor, there were some splendid reenactments of the Crimean War—I particularly enjoyed the charge of the Light Brigade—and rowing races among the crews of ships in port from Norway, Sweden, Denmark, and Holland, and a baseball game between a local team and some visiting railroad men. I was only thirteen in 1897, unfortunately, and thus too young to play. Not long after that, of course, came the Boer War, and had I been a little bit older I'd have enlisted, like some of my relatives. Lord Strathcona, then the Canadian High Commissioner in London, organized and equipped his own cavalry, and when the Strathcona Horse

came through from the west en route to embarkation from Halifax, our school went down to the railroad station to salute them, and I wore a shoulder sash with the unit's colors on it. I have always felt that if the United States had studied the lessons of the Boer War more closely it might have avoided its mistakes in Vietnam."

Cleveland has long had, and to a degree still has, mixed feelings about Eaton. He set up shop there to show the big-money boys in bigcity

New York that there could be other seats of power. Wall Street managed to cope with him fairly well, but along Cleveland's Euclid Avenue during the Cold War he was viewed with consternation and, more often than not, disapprobation. When, in 1962, the magazine Pageant ranked him eighth in a list of the ten most controversial Americans,

the Plain Dealer deplored this as a grave miscarriage of justice, arguing that Eaton, rather than Jimmy Hoffa, should have been placed first. Because of Eaton's practically non-stop controversiality, so much

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garbage kept being dumped on the lawns of his suburban estate, Acadia

Farms—an eight-hundred-acre retreat in Northfield, twenty miles southeast of Cleveland— that sanitation trucks had to make extra runs to

haul the stuff away, and his grandchildren were taunted by their schoolmates as "Reds" and "Commies."

Eaton's second wife, Anne, whom he married in 1957, when he was seventy-three and she thirty-five, was— like his first wife, three of his daughters, a daughter-in-law, and his principal office assistant—an alumna of Hathaway Brown, the Cleveland school for young ladies of fashion. The more outspokenly Eaton carried on about Communists and

the desirability— nay, necessity—of getting along with them, the less other H.B. alumnae would speak to his wife. Mrs. Eaton was unfazed at no longer being asked to certain teas; anyway, she was usually too busy

being a political hostess to accept invitations of a purely social nature.

"I

suppose I've had more Communists to dinner than any other woman in

the Western Hemisphere," she said not long ago, and, indeed, she once

did feed the entire Bolshoi Ballet. By 1970, though, she was sufficiently back in the good graces of Hathaway Brown to be asked to give the commencement address. Her husband thereupon favored that academy with an Eaton Seminar Room, where healthy debate has presumably since flourished.

The Plain Dealer used to run anti-Eaton editorials about as regularly as it denounced organized crime and inveighed against drought. The editorials could be quickly skimmed, because their titles conveyed their gist: "Apostle of Appeasement," or "Now See Here, Mr. Eaton." Musing editorially in 1960 upon whether or not it should applaud

Eaton's receiving the Lenin Peace Prize—the only other American recipients of which were Paul Robeson, Howard Fast, William E. B. Du Bois, and Andrew W. Moulton, the left-wing Protestant Episcopal bishop of Utah— the Plain Dealer concluded, "We hope he will understand why we find it necessary to wait and see," and one Eaton-Khrushchev tete-a-tete inspired the tart observation "Eaton's fellow-Clevelanders can only wonder, with shame, why their fellow-townsmen should be so intimate with his country's most dangerous enemy." Over the years, furthermore, the paper has carried dozens of letters suggesting

that if Eaton likes Russia so much, why doesn't he move there? Eaton says that he once had a business associate interview the writers of a dozen such letters, and that the investigation revealed that "without exception" the missives had been composed not by their alleged senders

but by the Federal Bureau of Investigation. (The F.B.I, has not acknowledged authorship.) Lately, though, Cleveland has begun to mellow toward the person who could be called its enfant terrible were he not so terribly old. However the Plain Dealer may have viewed him in the past, the Cleveland Press Club named him its Man of the Year in 1967, asserting as it did so (alas! poor Bob Feller) that "history may judge Cyrus Eaton the most noted figure of all time in Cleveland."

When

the man who had by then been judged far and wide to be the father of detente celebrated his ninetieth birthday, on December 27, 1973, the mayor threw a reception for him at City Hall. The Rumanian Ambassador

to the United States flew in from Washington, and a cablegram was read from Leonid Brezhnev, Alexei Kosygin, and Nikolai V. Podgorny, stating, without qualification, "Everyone in the Soviet Union loves you." Cleveland's mayor, for his part, presented Eaton with a key to the city, which the proud recipient has exhibited ever since in his library, along with similar municipal gate-openers from San Francisco, Moscow, and Bridgewater, Nova Scotia. The Russian key is the fanciest:

it has a built-in clock.

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In still another editorial, the Plain Dealer said, "It would be very pleasant to live in the world of Cyrus Eaton, with caviar in every pot and two troikas in every garage, but we fear this world exists only in Cyrus Eaton's imagination." Not exactly. Eaton has long been able to afford all

the caviar he desires, though it does not fit in with the bland diet he has

adopted, and since 1959 he has had in his garage—his stable, more precisely—at Acadia Farms the only authentic Russian troika in the United States. His troika—three stallions, a carriage, and a sleigh—was

also a gift from Premier Khrushchev, who shipped it to Ohio, accompanied by a trainer and a veterinarian, in 1958. The troika was formally conveyed to Eaton by First Deputy Premier Mikoyan during his 1959 winter visit Eaton and his wife climbed into their new two-seater sleigh, with the Russian trainer at the reins Mikoyan hopped onto a narrow running board, clung gamely to one side of the vehicle as the big

horses—stalwart Orloffsky-Rissaky stallions—careered along at their customary twenty-mile-an-hour speed, and managed not to fall off.

"Mr.

Mikoyan is the bravest man I ever heard of," Mrs. Eaton said afterward. In the ensuing years, as the original three horses have aged

and died, successive Soviet governments have sent over replacements.

Lately, Eaton has been breeding his Russian stallions, noted for endurance as well as speed, to American quarter-horse mares, and he hopes to end up with a fine new breed of his own invention. The troika has also been put through its paces at agricultural shows and stock

shows and other gatherings around the country. At Acadia Farms, the Eaton troika has jounced and jostled such eminent guests as the Nobel laureates Lord John Boyd Orr and Sir Norman Angell and the photographer Karsh, who stopped by one day in 1963 to snap some visiting luminaries and presently was snapped himself in spirited transit.

Physically, Eaton is the epitome of a capitalist—almost a caricature of one. He is tall, robust, silver-haired, blue-eyed, ruddy-cheeked, and 10

always impeccably dressed. His day-in-and-day-out costume, even when down on the farm, consists of a well-cut (Wetzel) doublebreasted dark-blue serge suit, with a white shirt, a gray silk four-in-hand, and highly polished black shoes. On weekends, until he gave it up, at ninety-two, he was fond of riding, and he was partial to the full regalia worn when riding to hounds. (He quit skiing at eighty-seven and ice hockey at seventy.) However he may be dressed, this prince of paradox

does not see himself as a freak, or even as an anomaly. Bertrand Russell

once said that Eaton was living proof that business and philosophy could

mix, and this characterization struck its beneficiary as quite apposite. Asked once in a courtroom—there has been much litigation in his career— what he did for a living, Eaton replied, “Generally speaking, rubber, steel, electricity, and finance.” On other occasions, he has described himself as a simple farmer. Such modesty is unusual for him.

When he is travelling, he sometimes has an assistant phone the local papers to reveal that he is in town and available for interviews, “No comment” is a phrase he hardly ever uses. Eaton's remarks to the press

since he has become somebody quotable have been voluminous, and that

doesn't include the thousand or so letters to the editor that he has dashed

off, on topics ranging from the condition of Washington, D.C., in 1942 (“a megalosaurian city, its body all out of proportion to its brain”) to the

fiscal plight of New York City in 1975 (“I have been personally involved in every American panic since 1893”). More often than not, his

letters have revealed him as the foremost living champion of coexistence, a role his wife likes to complement; her favorite winter costume is an American mink coat topped by a sable hat from Russia. Whenever Eaton is accused, as he has been in so many letters to editors, of being partial to Communism, he retorts, in no uncertain terms, that he is not and never has been anything but an outright capitalist. "With my record, I find the notion that I might be a Communist rather astonishing," he declared in 1961. The only American Communist he is aware of ever having met is Gus Hall, the general secretary of the indigenous Party, to whom he was introduced at an official Czechoslovakian reception in New York some years back. But then Eaton does not believe he could have met many others. "There are no Communists in America to speak of except in the minds of those on the payroll of the F.B.I.," he said in the spring of 1958. It delights him to be able to bring persons he unquestioningly identifies as Communists into his familiar capitalistic orbit. The parent company of the Chesapeake & Ohio Railway owns the elegant Greenbrier Hotel, in White Sulphur Springs, West Virginia—"The Greenbrier makes a favorable impression on Communists, because it's probably the most capitalistic spot in America" Eaton says. He and his wife once took Soviet Ambassador Mikhail Menshikov and his wife to the hotel for a posh weekend. At dinner, hearty coexistential toasts were exchanged, first to capitalism and then to Communism, Mrs. Eaton thereupon impishly proposed a further toast—to all the people on earth who believed in neither. After a moment's hesitation, everybody present joined in that one, too.

WHEN Eaton was sixteen and attending Amherst Academy, in Nova Scotia, he was awarded for scholastic achievement sets of the complete works of Charles Darwin and Thomas Huxley. Darwin, Huxley, and other rationalists have been his heroes ever since, and he tends to identify his own triumphs and travails with theirs. Eaton, though never ordained, was briefly, in his youth, the pastor of a Baptist

church;

like other lapsed preachers, he has been attracted to philosophers—Karl

Marx among them—who had little use for organized religion. Along with Wall Street financiers, the popularizers of myths and superstitions have long been his foes. A contemporary whom he greatly admired was

the late A. Eustace Haydon, himself a lapsed Baptist and for many years

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a professor of comparative religion at Chicago, whose 1941 book, "Biography of the Gods," was dedicated to Eaton. The dedicatee likes to

avow his concurrence with the author's conclusion:

More important than faith in God is devotion to the human ideals of which he has become the symbol. Too long the strong; gods have been made to bear the burden- Wistfully man has watched for the day of

divine action to dawn and ever healed the hurt of disappointment with more passionate faith. Hopes hung in the heavens are of no avail.

What

the gods have been expected to do, and have failed to do through the ages, man must find the courage and intelligence to do for himself.

More

needful than faith in God is faith that man can give love, justice, peace,

and all his beloved moral values embodiment in human relations.

Denial

of this faith is the only real atheism. Without it, belief in all the galaxies

of gods is mere futility. With it, and the practice that flows from it, man

need not mourn the passing of the gods.

In sharp contrast to many of his associates in the financial world, Eaton has habitually elected to spend his leisure time far removed from

his business cronies. "On my vacations, for my companions I used to invite the presidents of universities and other scholars to visit me in Nova Scotia," he says. (He has a three-thousand-acre summer estate there, near Halifax.) "I found pleasure in talking to thinkers, for a change. I would sometimes take them on salmon-fishing expeditions,

maybe half a dozen college presidents at a clip, casting in the daytime and in the evening discussing the best way of getting people interested in great books. Most of them were pretty good fishermen; it's not too strenuous a sport. Many of my industrialist friends believed I was doing

a wise thing in seeking to find recreation in contemplating intellectual matters. But I also encouraged reading of great books—in some instances successfully, I like to think—by people in the business world.

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I kept urging my friends there not to accept as the truth something that

was merely popular but, rather, to question the finality and truth of all our dogmas, whether in religion or politics or economics."

In the nineteen-fifties, Eaton began to formalize his penchant by inviting— in collaboration with the Association of American Colleges-- academics to a series of what were called Intellectual Life conferences, during which they would alternately play tennis or golf and explore Plato's "Crito" or "Gullivers Travels." At the end of 1954, on the occasion of his seventy-first birthday, Eaton announced that he was turning his family's hundred-and-fifty-year-old home in Pugwash into a permanent site for meetings of thinkers. The following year, Bertrand Russell and Albert Einstein, increasingly perturbed about the proliferation of nuclear weapons, resolved to call a conference of scientists who, acting as individuals rather than representing nations or

governments, could attempt to save the world from nuclear holocaust.

One idea at the start was to hold a meeting at Monte Carlo, with Aristotle Onassis footing the bill. When that didn't work out, Eaton stepped in as patron and, because he sensed that the State Department

was not of a mind to admit some Soviet and Chinese scholars who were

on the guest list, proposed holding it on the more tolerant soil of Canada, and specifically in Pugwash.

The Pugwash conferences with which Eaton's name has been linked worldwide are the science conferences, and the first of these took

place in July 1957. Einstein was dead by then; one of his last memorable statements had been "We must never relax our efforts to arouse in the peoples of the world, and especially in their governments,

an awareness of the unprecedented disaster which they are absolutely certain to bring on themselves unless there is a fundamental change in their attitudes toward one another as well as in their concept of the  
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future. The unleashed power of the atom has changed everything except

our way of thinking." Lord Russell was ailing and couldn't make the meeting but he sent a recorded message with the British physicist C. F.

Powell, one of three Nobel laureates (the others were Hideki Yukawa, of Japan, and H. J. Muller, of the United States) who did attend. In all, there were twenty-two distinguished scientists, from ten nations-- among them, significantly, A. V. Topchiev, the general secretary of the Soviet Academy of Sciences, and Chou Pei-Yuan, vice-rector of Peking University. Greeting his guests, Eaton declared, "A man's first moral obligation is to earn his living and his second is to be intelligent." After three days of non-income-producing but highly intellectual colloquy, interspersed with croquet and other undemanding diversions, the participants agreed, with one or two reservations, that man's misuse of

nuclear energy could well result in his annihilation; furthermore, they resolved to hold more get-togethers to foster more joint thinking.

Over the ensuing years, in England and Ethiopia, in Italy and Quebec, in Sweden and Yugoslavia, there have been a couple of dozen assemblies of Pugwash scientists. In his autobiography, Lord Russell, who served for a while as chairman of the Continuing Committee of the

Pugwash Movement, wrote, "Perhaps the unique characteristic of the 1957 and subsequent Pugwash Conferences was the fact that the members consorted with each other in their spare time as well as during

the scheduled meetings, and grew to know each other as human beings

rather than merely as scientists of this or that potentially inimical belief

or nation. This most important characteristic was in large part made possible by the astute understanding by Cyrus Eaton of the situation and

what we wished to accomplish and by his tactful hospitality." Without the prior deliberations of the Pugwash scientists, the nuclear-test-ban treaty of 1963— unsatisfactory as many deemed it to be, because it

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permitted underground explosions to be continued—might not have come into being. The Pugwashites' lengthy palavers have also produced the phrase "hogwash from Pugwash." However history may ultimately assess these gatherings, the fact that they occurred at all was in large measure attributable—as Gerard Piel, the publisher of *Scientific American*, put it in 1972—to the circumstance that Eaton "recognized years ago that the fate and hope of mankind hangs upon the international community of science, the international community of rational human understanding." (Piel's statement was made at the kind of part)' that Eaton likes to give: He invited a hunch of scientists to Pugwash to watch a solar eclipse, and proclaimed the occasion a tribute to Simon Newcomb, the Nova Scotian astronomer who is the only Canadian in the Hall of Fame.) Eaton is no less fond of an encomium uttered at the 1957 conclave by Professor A. M. B. Lacassagne, of L'Institut du Radium, in Paris, who, Eaton recalls, "eloquently predicted that Pugwash, though only a village, would live in history with Austerlitz and Waterloo, two other villages that marked a drastic change in the course of human events." Cleveland's steel mills and other industries have attracted to the city many ethnic groups of Eastern European origin. Many of the Czechoslovakians, Poles, Lithuanians, and others who have settled in Cleveland have been vociferously opposed to peaceful coexistence with the Communist rulers of their forebears' soil. What has especially provoked groups like the United Hungarian Societies of Cleveland and the Coordinating Committee of Nations Under the Communist Yoke is that while Eaton has seemed ever ready and willing to say derogatory things about the United States (i.e., in 1958, "Hitler, in his prime, through the Gestapo, never had any such extensive spy organizations as we have in this country today"), he has rarely had anything comparable

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to say about the Soviet Union. The most critical comment he had on the Russian takeover of Czechoslovakia in 1968 was "I haven't found any

nation where reason is paramount.”

Eaton's interest in the Soviet Union—to which he has made eight redcarpet

journeys since 1958—was indirectly whetted by John D.

Rockefeller, Sr. The first Russian whom Eaton ever met was Baron Ovgall, a Moscow Baptist, who came to Cleveland at the turn of the century to solicit support from Rockefeller for the Moscow branch of the

Y.M.C.A. More important, Rockefeller's choice for the first president of the University of Chicago was his old friend and golfing companion William Rainey Harper, a celebrated prodigy of his time—college graduate at fourteen, Ph.D. at eighteen, teen-age professor of Hebrew. Though not fluent in Russian, Harper was much taken with Russia; his son Samuel—who used to play golf with Eaton on the Rockefeller course when the two older men had finished their daily round-- eventually became head of the Russian-language department at his father's university, and between 1904 and his death, at thirty-nine, in 1941, spent half of every year in Russia. Just before Samuel Harper died,

he defended the Nazi-Soviet pact so strenuously that he suffered a nervous breakdown. A book of his that was posthumously published in 1945, “The Russia I Believe In,” was not widely acclaimed, but Eaton believed in it so strongly that in 1969— long after the original edition had been remaindered—he had it reissued, at his expense. “Sam's enthusiasm for Russian culture and Russian children had a great impact

on my life,” Eaton says.

Eaton had brushed against some Russians during the First World War, when he helped a purchasing mission from Moscow buy artillery shells and field tents from Cleveland manufacturers, but it was not until 1955

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that he had solid contact with any. That year, the State Department was

showing a group of Soviet journalists (among them Alexei Adzhubei, Khrushchev's son-in-law and the editor of Izvestia) around the United States. Cleveland was on the itinerary, and the principal scheduled event

for the visitors' delectation there was a professional-football game. The Russians said they didn't much care about the Browns, and wouldn't it be

possible for them to spend a few hours instead with a typical American

businessman<sup>1</sup> Their escort from State phoned Eaton, who had not long before entertained some Russian farmers, and conveyed the request. Eaton retorted—and no one who knew him would have disagreed—that if there was anything he was not, it was a typical American businessman. The escort hung up, but he called back soon afterward to repeat his plea; it seemed that there wasn't any other businessman of any sort in Cleveland who wanted anything to do with the Russians. Eaton said that in that case he'd be delighted to play host, and he drove into the city to fetch the foreigners. To his consternation, he found them being hectorated by a crowd that had gathered—at, he was and still is convinced, the instigation of the F.B.I.—outside their hotel. Eaton got on splendidly with his guests the rest of that day, and then came interchanges with other Russians at Pugwash meetings. His new friends kept urging him to visit their country. So in the late summer of 1958, on the eve of a Pugwash scientists' meeting in Austria, he decided to go to Moscow. Some people are under the impression that Eaton has spent much of his adult life commuting to Moscow, and are surprised to learn that at the time of his initial visit to the Soviet Union he was nearly seventy-five. (He had never yet set foot in any other Communist territory, either.) He travelled to Moscow by way of New York and Copenhagen, where, with a characteristic bow to both the idealistic and the pragmatic side of his personality, he had arranged to spend a few

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hours with two influential natives: the nuclear physicist Niels Bohr and the shipping magnate A. P. Møller. On the flight from New York to Copenhagen, Eaton and his wife found Andrei Gromyko sitting just behind them. The capitalist and the Soviet Foreign Minister got to chatting, and Gromyko, who also knew about Pugwash, asked the American to point out the spot as they flew over it. By the time the Eatons reached Moscow, the Foreign Minister had sent word ahead for them to be elaborately received, and he had also asked Eaton if he

would

like to have a private audience with Premier Khrushchev, who was vacationing at the Black Sea. Eaton said he'd be happy to fly down there.

No, said Gromyko, the Premier would be pleased to meet Eaton more than halfway—in fact, would come back to Moscow and see him at the Kremlin. A couple of days later, Eaton and Khrushchev spent ninety minutes together in the Troitskaia Tower. “We had an absolutely hilarious time,” Eaton says. “I was feeling relaxed and full of fun and jokes. While we were talking, a bottle of mineral water exploded, its cork hitting the ceiling. Khrushchev said 'What was that?' and I said 'That was John Foster Dulles firing at us from under the table,' and Khrushchev roared with laughter. He was also amused by my remarking

that our State Department reminded me of the little man in the Artemus

Ward story who said that he had outmaneuvered a big guy he was fighting until he got his eye right on the other guy's fist.” Khrushchev, for his part, asked Eaton to let President Eisenhower know that he thought his passion for golf was very sensible “From that first meeting on, Khrushchev was always completely frank with me,” Eaton says, “and his successors have treated me in the same way.” Pravda carried a

photograph of Khrushchev and Eaton on its first page the next day, and

the Moscow radio hailed the American's professed interest in “the establishment and development of friendship between the peoples” and

“the preservation and strengthening of peace throughout the world.”  
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Pravda also ran an article by Eaton, in which he wrote that he hoped Khrushchev would soon visit the United States. “The people of the U.S.A. would respond to his directness, his sense of humor, and his sincere desire for world peace,” Eaton said.

On Eaton's return from his quasi-summit conference with Khrushchev, he was invited to make a number of speeches. Before the City Club in Cleveland, he took occasion to refer to “inflammatory editorials, reeking of bravado with their dire threats of slaughter to the Soviets.” He also told that audience that in his view Secretary of State Dulles was

“an insane fanatic.” At the National Press Club, in Washington, he went

a step further, proposing that Dulles be supplanted in the Cabinet by John L. Lewis. He treated the Economic Club of Detroit to an address ("Is the World Big Enough for Both Capitalism and Communism?") in which he said, "I would not know where to look for the American who would want to trade our system for the Russian way," and "When I commented on Mr. Khrushchev's ability to speak decisively for his country, he replied, 'Any policy I announce must first be discussed with the Cabinet and backed by it. We make no decision unless we are sure it will have the support of the people.'" Eaton and Khrushchev kept in touch thereafter, on terms that were about as intimate as possible between the head of a great state and a private citizen of another state, far removed. On Eaton's seventy-sixth birthday, the Russian sent him a cablegram blending felicitations with a plea for total disarmament-- "the most urgent task of our time." On Eaton's eightieth birthday, Khrushchev referred to him affectionately as, a "coexisting capitalist." The two men (periodically exchanged gifts. A Scotch 'Shorthorn bull that Eaton shipped to Khrushchev afforded the Premier an opportunity to demonstrate that Russians were every bit as capable as Americans of inventing one special kind of witticism, "After the animal arrived in 20 Russia, I suddenly remembered that its name was Napoleon, and I apologized to Mr. Khrushchev for this apparent tactlessness," Eaton says, "He replied, "If he's a good bull and produces good offspring, I wouldn't care if his name were John Foster Dulles.'

Khrushchev did visit the United States, in the fall of 1959, and Eaton saw him at various receptions. During one of these, at the Soviet Embassy in Washington, with Vice-President Nixon also in attendance, the coexisting capitalist proposed a toast to eternal friendship between nations, from which the Russian held aloof until somebody fetched him some vodka to fortify the soda water that had been set before him. The following spring, on May 16th, the Soviet Premier and President Eisenhower met in Paris for a summit conference. It was a time of drama. On May 1st, Francis Gary Powers had been shot down in his U-2 spy plane over Russian soil. Two days later, the U.S.S.R. had revealed

that Eaton would be getting the Lenin Peace Prize. The honoree, as it happened, was about to take off on a trip to Eastern Europe, and Khrushchev, in Paris, asked him to stop over en route and say hello. Eaton said that he'd be glad to. When the summit conference broke up over the U-2 incident, Khrushchev sent a radio message to the plane Eaton was on, saying he wondered whether, in view of what had just occurred (the Chairman had, among other things, told the President of the United States to go dip his head in milk), Eaton still wanted to be seen with him. Eaton could think of no reason not to be. His plane landed at Orly Airport a few minutes before Khrushchev, his arms full of red roses from some French admirers, was to take off for Berlin. With a considerable segment of the world's press looking on, Khrushchev gave the flowers to Mrs. Eaton. Khrushchev, sensing that Eaton would be criticized for fraternizing with him at this juncture in history, told the American jocularly, "When Communism has triumphed

in the whole world, I shall put in a good word for you." (Eaton, for his 21

part, told the Soviet leader the story about George Washington and the

cherry tree, as a prelude to the suggestion that the United States had dissembled to Russia about the U-2 plane.) Khrushchev had guessed right: one letter in the Plain Dealer called Eaton's airport rendezvous "brazenly unpatriotic"

Eaton moved on to Czechoslovakia, Hungary, Poland, and East Germany, reemerging from behind the Iron Curtain in London. There, before a lunch at Claridge's with his old non-Communist friend Lord Beaverbrook, he told reporters, who were always glad to quote his provocative pronouncements, that the United States was more of a police

state than any of the nations he'd just inspected. Then, on his return to

Cleveland, he favored the Plain Dealer with the remark "We are the warlike nation of the world, and every nation outside the United States recognizes that." It was all too much for some Eaton-watchers to take.

A

convention of Ohio veterans passed a resolution condemning him, and Senator Thomas J. Dodd, a Connecticut Democrat, proposed that he be

prosecuted under the so-called Logan Act—a 1799 statute, never before

invoked, under the terms of which persons can be fined five thousand dollars and imprisoned for three years for attempting "to influence the measures or conduct of any foreign government or any officer or agent thereof" unless authorized to do so by the American government.

(Following a break in diplomatic relations between France and the United States, Dr. George Logan, a Quaker, had gone to Paris on his own to talk to Talleyrand.) Senator Dodd said that Eaton was a "materialistic, meddlesome, evil old man." That was too much even for the Plain Dealer, which rallied to Eaton's support, after a fashion: it slated

editorially that while he was un-arguably materialistic and meddlesome, he wasn't evil but, rather, both foolish and brave.

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THE twenty-seventh meeting of the Pugwash scientists was held in Munich this past August. Eaton did not attend it. In fact, he has had very

little to do with any of these gatherings since 1960, although he continued to organize nonscientific conferences under the Pugwash banner (One, at McGill University in 1969, to which he invited a halfdozen

Sinologists, almost certainly expedited Canada's resumption of diplomatic relations with the People's Republic of China) But since 1960

he has not been officially connected with what became known as the Pugwash Conferences on Science and World Affairs. That year, he became too controversial for the movement he had helped to spawn.

On

July 1, 1960, he was formally invested with the Lenin Peace Prize.

Twenty-five hundred people turned out at Eaton Park, in Pugwash, for the ceremony. In his acceptance speech, Eaton said the occasion was "a

proud and happy moment in my life." He went on, "For the U.S.S.R., leader of the Socialist nations, to pay such respect to an acknowledged apostle of capitalism from the U.S.A., leader of the capitalist countries, offers a hopeful omen for brighter days ahead. I have said before, and I

repeat, that I sincerely believe Premier Khrushchev's United Nations address of September 1959, with its clearly outlined disarmament program, will go down as one of the historic utterances of modern years.... It is a matter for regret that the Soviet proposals for general and complete disarmament have not met with the sympathetic

response

to which they are entitled." Such remarks by Eaton were beginning to dismay some of the Pugwash scientists, who were getting ready for another symposium in late November, this one to take place in Moscow,

and who feared that his close identification with their cause, combined with his outspokenness, might impair whatever effectiveness they could

have. Chief among the disenchanted was Professor Eugene Rabinowitch,

of the University of Illinois, who was a co-founder and the editor of the Bulletin of the Atomic Scientists, the highly respected journal whose

23 board of sponsors, over the years, had included many of the scientists Eaton most revered—Einstein, Leo Szilard, J. Robert Oppenheimer, I. I.

Rabi, and their like In the Bulletin of October, Eaton was dismayed to see— appended to a reprint of a September newspaper headline about the forthcoming Pugwash scientists' gathering which read, "EATON TO SPONSOR MOSCOW SESSION"—a demurrer, signed by Rabinowitch and two other scholars, to the effect that while they were grateful to Eaton for prodigious past beneficences, "as Mr. Eaton has come to play an increasingly active and controversial role in political affairs, the scientists felt that his exclusive support of their conferences may place them in the wrong light." Further collaboration with him would be impossible, they went on, because of his "reluctance to keep his support

of the scientists' conferences clearly separated from his increasing involvement." Accordingly, the statement said, though he would be welcome at the Moscow gathering as a guest, it would be solely as that,

and neither as a participant nor as a sponsor. The patron of Pugwash had

been summarily de patronized.

That Bulletin appeared concurrently with the annual meeting of the United Nations General Assembly, in New York. Chairman Khrushchev had put himself on the agenda again. The Soviet Premier had been in low American repute ever since the collapse of the Paris talks, and when he arrived, by ship, the United States government contrived for it to dock at an obscure pier, with marginal facilities to shelter welcoming dignitaries from the rain. Khrushchev was

greeted—in, as it happened, rain—by a handful of acolytes who had also come for the Assembly meeting; Wladyslaw Gomulka, of Poland; Antonin Novotny, of Czechoslovakia; Janos Kadar, of Hungary. Just about the only Americans on hand, aside from a few offshore who were shouting obscenities from small boats, were the Eatons. The  
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State Department had refused to let the Soviet Premier travel to Ohio to visit the Eatons' farm, and, indeed, had restricted his movements so stringently that he couldn't even go from Manhattan to the Bronx, where the New York Yankees were about to play in the World Series. Eaton took bridling notice of this during a lunch he gave for Khrushchev at the Hotel Biltmore, where the Ohioan often occupied a suite, his myriad directorships having once included a seat on the board of the Biltmore-Bowman Hotels Corporation. (There was another lunch for Kadar, and dinners for Gomulka and Novotny.) At the Khrushchev lunch, Eaton pressed the Chairman "to urge the athletes of the Soviet Union to take up baseball, so that someday there

could be a true World Series." Khrushchev, referring to Eaton as "my good old friend," said in a toast to his host, "Just as I have no intention

of converting Mr. Eaton to the Communist faith, so, I hope, Mr. Eaton would not waste his time trying to turn me into a supporter of the capitalistic point of view." Outside the hotel, pickets marched back and forth carrying placards inscribed "Cyrus Eaton Is a Traitor." Eaton was, as usual, unfazed. "These hostile demonstrations were organized and paid for by our own government," he said later. "It's humiliating that this great country has to stoop to that kind of conduct. That lunch also resulted in one of his depositions from the Social Register, though he was not thrown off anybody's fund-raising list, and there were no discernible objections when, soon afterward, he contributed the prizes for a Junior League fashion show back in Cleveland.

Late that October, Eaton travelled to Ottawa to give a speech on the occasion of the granting of the Bowater Awards—high honors in Canadian journalism. He had often been courted by reporters seeking insight into Soviet acts and aspirations, and he courted reporters, too-, when Gay Talese passed through Cleveland a few years afterward on a  
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promotional tour for "The Power and the Glory," his book about the New York Times, Eaton tendered him the kind of lunch he would normally put on for a Deputy Minister of Trade from Bulgaria. It always

made Eaton feel good to read headlines like "FINANCIER PUTS U.S. ON PAN FOR KEEPING COLD WAR HOT" (Chicago Daily News) and "EATON PRAISES RED CHINA; URGES IT GET SEAT IN U.N." (Cleveland Press), and he was no less pleased by the journalistic attention he attracted abroad. He did sometimes complain that most American men- ' can journalists had a built-in anti-Soviet bias, and he buttressed

that argument by citing an experience he had in Moscow immediately after his get-together with Chairman Khrushchev in the fall of 1958. "Khrushchev suggested that he and I issue a joint statement about our meeting, and I said, 'Fine, you prepare it,' Eaton says. "It was sent over

the next morning, and I approved it. Then the Moscow correspondents of

two American newspapers came around to interview me, and after a bit

they came back and said, 'we want you to know what kind of country you're in. Here's what we filed and here's what the censors cut out.' I read the uncensored version with astonishment. I had been drastically misquoted. It had been reported that I had attacked my hosts. I said to

them, 'If what you wrote had been published, it would have made the Russians think I'm unreliable. Why in the world would I have said what you wrote I said?' 'But you're an American capitalist, and we assumed you'd denounce Communism,' they said. 'I'd never have the bad taste to

say anything like that about the head of a country while in his country.'

I said." Now, in Ottawa, surrounded by the elite of the Canadian press, Eaton seized the opportunity to further chide their colleagues across the

border. "Journalism in the United States, I fear, has fallen to a comparatively low estate in its foreign coverage," he said in his speech.

"Blind and unreasoning fear and hatred of Communism, on the part of press, public, and politician alike, have led to inadequate reporting of 26

conditions and events in the Socialist countries, and to slanted editorial

comment as well.'" As an example, he cited recent press coverage in New York. On October 2nd, Eaton said, there had been two

Polish-oriented

events in that city—a Pulaski Day parade, in which the participants were mainly anti-Communist Poles, and an address by Premier Gomulka. “The Gomulka speech was completely ignored by the

American press, although the Polish-American parade and other festivities were featured in articles and pictures,” he said. “An idea I am

inclined to favor is the formation of volunteer local committees to serve

as firm but friendly critics of the press.” Had a firm but friendly committee been formed on the spot, it could have pointed out to Eaton that Gomulka's speech was made not on Pulaski Day but the day afterward, and that the Times had covered it, though perhaps not at the

length Eaton might have deemed appropriate.

Chairman Khrushchev was toppled on October 15, 1964.

“Although his successors were perhaps a bit rough with him, I was not surprised,” Eaton said later. “He had once told me, ‘your people call me

a dictator. Why, my Cabinet could turn me out of office tomorrow.’

And

that's of course what happened. I kept in touch with him after his retirement, though I was a little careful while in Russia not to make a point of trying to visit him, because I wanted to keep my position with the men in power. But he was not at all unhappy at the end. He had merely made the mistake of trying to raise corn too far north in the U.S.S.R., which was his undoing. After his death, his widow told me that one of the great satisfactions of his life was that I remained friendly with him even when he was only a private citizen.”

NOT long after Bertrand Russell's death, in 1970, at ninety-seven, the then eighty-six-year-old Eaton told ' an acquaintance, “Russell was a

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very capable man, but he had a capacity for arousing the criticism of a lot of people.” The remark could have been autobiographical. Even before he attained comradeship with Khrushchev, Eaton's capacity for unpopular assertions had aroused criticism right and left, though mostly

right. The September, 1958, issue of the conservative American Mercury, for instance, carried a near-apoplectic reaction to a Tass

release of the previous June to the effect that Khrushchev had thanked Eaton for his "efforts to end the menace of a nuclear war." Eaton had earlier poured fuel on the fire when he appeared on a Mike Wallace television show on May 4, 1958, and delivered a no-holds-barred attack

on both the F.B.I, and the C.I.A., agencies then thought to be more or less above reproach. "I always worry when I see a nation feel that it is coming to greatness through the activities of its policemen," Eaton said

then. "And the F.B.I, is just one of the scores of agencies in the United States engaged in investigating, in snooping, in informing, in creeping up on people. This has gone to an extent that is very alarming.... I am just as sure as I am alive that one of these days there will be an enormous reaction against this in the United States....We can't destroy Communism. It's there to stay....And to imagine that they could convert

us to Communism is just silly....No one in the world would be more unhappy under Communism than I, because I am dedicated to the other

principle....The Russians have never had freedom, and it would take them some time to know what to do with it." Despite this last remark, the then much-feared House Un-American Activities Committee considered Eaton's views to be within its province, demanded and got equal time, and a staff operative announced that the committee was going to subpoena Eaton. The New York Daily News, which had long ascribed to Eaton a degree of villainy ordinarily achieved only by Dick Tracy's worst enemies, thought that the idea of a subpoena was first-rate,

and expressed the editorial hope that the committee would ask him  
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which side he'd be on in the event of a war between the Soviet Union and the United States. No subpoena was ever served, though ample opportunities arose; one came up soon in Washington, when Eaton—in

town to dine at the Soviet Embassy—had a heated confrontation with the

chairman of the committee in the office of one of its other members. Shortly after Eaton's lambasting of the F.B.I, on television, former Attorney

General Herbert E Brownell spoke before the Cleveland Bar Association and called the hometown man's allegations—the

hometown

papers naturally had their pencils poised—"wild and reckless." The Press observed that proof that the United States was not, as Eaton had seemed to suggest, a police state lay in the fact that the suggester was

still at liberty. The Cleveland chapter of the anti-Communist Lithuanian American Council mailed Eaton a copy of J. Edgar Hoover's "Masters of Deceit," presumably hoping he would read it and get straightened out. Hoover himself would say for the record merely that Eaton was running

true to character. The Director of the F.B.I., though not normally closemouthed himself, rarely took overt cognizance of Eaton's existence;

one of the few times he appeared to do so was when he told a subcommittee of the House Appropriations Committee that the Students

for a Democratic Society and other campus troublemakers were getting

money from "a Cleveland industrialist who has long been a Soviet apologist." If Hoover meant Eaton, his investigators had served him poorly. Eaton had very little use for American student radicals. "I haven't given any of them anything," he told a friend. "When they come

around, I tell them, 'You've got to change your outlandish garb, cut your

hair and whiskers, and stop looking like baboons. Otherwise, people are

just going to make fun of you and think you're not very profound.' In Nova Scotia once, a young lady brought her fiancé around to meet me so

I could advise him on his future, and I said the first thing he ought to do

was shave off his beard. He was awfully embarrassed, and I learned why

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later, when the girl came by again and said she had made him grow it to

prove he was a radical. The whole thing was ridiculous."

Eaton met Hoover only once—at the Laurel, Maryland, racetrack one Saturday, when the Eaton troika was part of the between-races entertainment. The two men chatted briefly— and, in both instances,

knowledge-ably—about horses. Eaton knew Herbert Hoover much better than he did his namesake. When President Hoover was in the White House, the Cleveland-lander was several times an overnight guest, and he would join the Chief Executive and some members of his Cabinet in the pre-breakfast medicine-ball tossing that was, trout fishing

excepted, the athletic hallmark of that Administration. Eaton likes to credit President Hoover with having taught him to read newspapers fast.

(Eaton has nearly a dozen of them delivered to him daily—from Cleveland, Akron, Chicago, New York, Washington, London, and Toronto.) After the medicine-ball sessions, Hoover and his guest would ride upstairs in a White House elevator to shower and change. The President would be handed half a dozen morning papers as he stepped into the elevator, and, in Eaton's recollection, would deftly skim the front pages of all of them before reaching his destination two flights up.

It surprises no one who has followed Eaton's iconoclastic career that he

rates Herbert Hoover, along with the senior Rockefeller and Khrushchev, as one of the finest people he has ever known. "Hoover was an extremely able and honorable man." Eaton says, "and if he hadn't been hit by a panic—through no particular fault of his own—he'd

be remembered as one of the greatest Presidents the United States ever

had.

LIKE most nonagenarians, Cyrus S. Eaton, who has probably been more often accused of Communistic leanings than anyone else on 30

earth with such an unbreakable addiction to both the theory and the practice of capitalism, remembers his boyhood best. Eaton, who will turn ninety-four two days after Christmas, was the fifth of nine children

born in the coastal village of Pugwash, Nova Scotia, to Joseph Howe Eaton, a farmer, lumberman, and general-store proprietor of English ancestry. The first Eaton crossed the Atlantic in the seventeenth century.

A later Eaton, who may or may not have contributed to the feisty genes

that sifted down to Cyrus, was Daniel Isaac, a London printer, who

was

twice hauled into court in 1793 for publishing works by Thomas Paine, and who the following year was accused of libeling King George III by comparing him—in a pamphlet entitled “Politics for the People, or Hog's Wash”—to a gamecock. (Cyrus has often been in the courts himself, but never for anything as gaudy as libel; his once comparing Richard Nixon, when he was President, to Adolf Hitler and John Foster Dulles, when Secretary of State, to any old madman, have gone jurisprudentially unchallenged.) David Eaton, Cyrus's great-great-greatgrandfather,

founded the Nova Scotia branch of the clan in 1761, after moving there from Connecticut, but it was only in the early nineteenth century that the Eatons settled in Pugwash—a Micmac Indian word meaning “deep water.” By then, many British Loyalists had moved to Canada from the American Colonies, among them the MacPhersons, who were originally from the Scottish Highlands. Cyrus Eaton's mother was born Mary Adelle MacPherson. (A cousin of Eaton's maternal grandfather was Donald McKay, who left Nova Scotia for this country at seventeen and became the builder of many of the swiftest clipper ships ever launched, among them the celebrated Flying Cloud.) But no one far removed from the village had ever paid much attention to it until

Eaton, in the nineteen-fifties, began inviting intellectuals there to share

their thoughts with him. Today, he is the town's most famous native son

A new grade school has just been named after him; the local

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government has put up road signs that read “Pugwash—Home of the Thinkers” and prominent among the souvenirs available to transients are replicas of Rodin's sedentary brooding figure.

According to Eaton's recollections of his early childhood, his father had him riding horses at four, milking cows at five, and working for the railroad at six. “We were quite well-to-do, relatively speaking,” Eaton says, “We had a hired man and a hired girl, as people permitted themselves to be called in those days. When the railroad decided to put

tracks through our place, though, and somebody had to carry water from a spring to where the men were working with their picks and shovels, I wanted the job, and I got it. I was paid fifty cents for a tenhour

day. By the time I was ten, I was pretty well experienced in business and in world affairs—my father was also postmaster, and I used to read all the newspapers that came in to subscribers—and by the time I was twelve my father would send me out to measure the logs his lumbermen were felling. That was important, because they got paid by the foot.”

Eaton attended elementary school in Pugwash and high school at Amherst Academy, thirty miles away. At the turn of the century, he matriculated at McMaster University, then a small Baptist institution in Toronto. (At Eaton's much later urging, a larger and less sectarian McMaster became the repository of most of the papers of Bertrand Russell.) Eaton chose McMaster mainly because his father's younger brother, Charles Aubrey Eaton, then a Baptist minister, was on its board

of governors. Originally, Cyrus planned to follow his uncle's vocation. When Charles Eaton was assigned to the Euclid Avenue Baptist Church,

in Cleveland, in 1901, he invited his nephew down during his summer vacation. Among the uncle's parishioners was John D. Rockefeller, Sr. 32

who had founded his empire in Cleveland and customarily spent five months a year at Forest Hill, a seven-hundred-acre local enclave he had

built, with a private nine-hole golf course. Rockefeller was superintendent of the Reverend Mr. Eaton's Sunday school. The two also shared many non-devotional moments, for the minister lived next door to Forest Hill, and was John D's frequent guest and golfing companion—often in a foursome that included not merely the cautious older man's spiritual mentor but also his doctor and his dentist.

Charles Eaton moved far beyond the pulpit. He coupled journalism with preaching, and after a ten-year stint in New York City as pastor of the Madison Avenue Baptist Church he went into industrial relations for General Electric\* In 1924, at the age of fifty-six, he was elected to Congress, on the Republican ticket, from New Jersey. He served in the House for twenty-eight years, ultimately becoming chairman of the Foreign Affairs Committee. In 1945, he was one of eight American signers, in San Francisco, of the United Nations Charter. Around Washington, where he was affectionately called Doc, he also became known as “the conscience of the House,” Like his nephew after him.

Representative Eaton was an enthusiastic advocate of unity among the diverse peoples of the globe, but he never shared his nephew's acceptance of most words and deeds emanating from the Soviet Union.

In fact, he was once denounced as a nefarious capitalist before the U.N.

General Assembly by Deputy Foreign Minister Andrei Vishinsky, who coupled him, not without historical justification, with the Rockefeller family. The Congressman's sometimes bristling comments about Russia

never particularly affected his nephew. "I remained a devoted friend of Uncle Charles right up to his death, in 1953, even though he wasn't inclined to trust the Russians," Cyrus Eaton says. "He was quite sincere

in his dislike of Communism in all its forms. He thought I was being too

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good-natured and trusting, but our conflicting attitudes never interfered

with our devotion to each other."

Cyrus Eaton's apprenticeship to the Baptist Church was brief.

Having even as a teen-ager developed a strong bent for rationalism, he

found the church's orthodoxy oppressive. He did get as far, though, as being listed in the Cleveland city directory of 1906 as pastor of the Lake

wood Baptist Church. His decision not to be ordained was in part influenced by some advice he had received from Mr. Rockefeller: "Be sure to have some ownership or participate in the development of natural

resources." Soon after Cyrus's arrival in Cleveland, his uncle took him to dinner at Forest Hill, and when Mrs. Rockefeller learned that the Canadian lad was about to take a job as night clerk at the Euclid Hotel she urged her husband to offer him something more suitable to his social

status. So Eaton went to work for Rockefeller. He ran errands, carried golf bags, and acted as a bodyguard. "Because I was a sturdy youth who

had demonstrated physical courage in Mr. Rockefeller's presence a time

or two, I was delegated to sit near him in church, on the alert for

intruders,"

Eaton has recalled. For his services as all-around factotum, Rockefeller paid him two dollars a day.

Eaton continued to work for Rockefeller during subsequent vacations, and his employer would now and then suggest that he quit college and join him on a full-time basis, presumably with some increase

in remuneration. One summer, the philanthropist sought to broaden the

young man's experience by lending him out to the East Ohio Gas Company, on whose behalf Eaton traipsed around Cleveland trying to placate property owners whose lawns were being ravaged by the laying

of gas mains. To this day, Eaton's respect for his early patron is unabated. "There's never been any man in finance or industry who came

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close to matching John D. Rockefeller in imagination or in application," he said recently. "And he was, fortunately, well represented in his descendants. The Rockefellers are America's greatest family." Through Rockefeller, Eaton met a lawyer who was looking for somebody to represent a syndicate formed to buy utilities franchises in western Canada. Eaton knew the area and was hired, but by the time he arrived

on the scene the panic of 1907 was in full swing and the syndicate had disintegrated. Eaton wangled a loan from a neighbor and bought the franchises himself, later combining them into the Canada Gas & Electric

Corporation. While he was at it, he acquired additional utilities franchises in Iowa, Kansas, and Nebraska. By 1912, he had set up the first of innumerable holding companies with which he would at one time

or another be affiliated. This one was called Continental Gas & Electric, and when someone offered to buy it two years later, he realized that at

the age of thirty, though hardly in a class with Rockefeller, he was an authentic millionaire.

Before the First World War, Eaton bought a substantial interest in Otis & Company, the Cleveland investment bankers and stockbrokers. Through Otis, which in its heyday was one of the largest securities firms

outside New York (its partners had assets of more than two hundred million dollars before the 1929 crash), he set up an investment trust called Continental Shares, Inc., which speculated chiefly in utilities and industrial stocks. By 1929, its assets were more than a hundred and fifty

million dollars, though when the company foundered into liquidation four years later there remained only a tenth of that for distribution among its aggrieved shareholders. En route from glory to gloom, Eaton

had had a memorable encounter with Samuel Insull, the utilities king of

Chicago, who later went bankrupt. Between 1926 and 1930, Continental

Shares gobbled up all the stock it could get in Insull's principal 35

companies—Commonwealth Edison, People's Gas, Light & Coke, and Public Service Company of Northern Illinois. The Eaton crowd owned more of Insull than Insull did himself. Insull got the impression that Eaton was trying to take him over, so he asked to buy back his own stock. After lengthy negotiations, Eaton agreed, in the spring of 1930, to

sell it, with the proviso that he be paid not in shares of still other corporations, which was how Insull liked to pay for things, but in cash. Fearing that Eaton might dump the stock on the open market at a time when the market was, to put it mildly, shaky, Insull agreed. He gave Eaton forty-eight million dollars in cash, much of it borrowed from New York banks, plus eight million dollars in securities. This added up to four million dollars more than the market value of the shares in question,

nineteen million more than Continental had paid for them initially.

Eaton, whom one Insull biographer later called "a creative capitalist in spite of his reputation as a financial buccaneer," was gracious in victory.

In 1934, when Insull was put on trial for various financial peccadilloes, Eaton went to federal court in Chicago and testified in his defense.

Throughout the roaring twenties, Eaton had been practically a one-man

sonic boom. He was into everything—buying, selling, swapping, maneuvering, manipulating. His touch was of the purest gold. An oil company in which he invested ten million dollars dug a lot of dry holes, but he was able to sell his stock in it for twenty-five million dollars

notwithstanding, because it had options on real estate that turned out to be ideal sites for the service stations of rival companies. Just after the First World War, Ohio had two telephone services— the Ohio Bell system and small independent companies in all communities of any consequence; in order to enjoy any land of useful service, people needed two phones. Eaton thought this was nonsensical. He contrived to put all the independents together under a single corporate umbrella—Ohio State Telephone—and then he got that consolidated with Ohio Bell. Next, to his own handsome profit, he persuaded the state's Public Utilities Commission to grant the merged company a substantial increase in rates, on the ground that life was simpler for Ohioans now that they had to pay only one phone bill a month instead of two. In 1923, he formed a utilities holding company called United Light & Power, which eventually controlled gas and electric service in a dozen states, and which by 1929 had assets of more than half a billion dollars. Meanwhile, he had cast his acquisitive eye on rubber, and by 1928 he had a substantial interest in Goodyear Tire & Rubber. He was big in steel, too. He saw no reason for Pittsburgh's financial monopoly of that industry, and he wanted steel production to be a mighty factor in the economic blossoming of the Midwest. Cleveland, with its access to the Great Lakes and its proximity to the automobile manufacturers in Detroit, seemed to him the logical hub of this new industrial universe. In 1925, the Trumbull Steel Company, in Warren, Ohio, was in desperate financial straits, and needed a new and robust infusion of capital. Eaton, who still lagged behind Rockefeller but was doing his darnedest to catch up, unblinkingly wrote out a check for eighteen million dollars for control of Trumbull Steel. In 1927, he drew Republic Iron & Steel into his expanding metallurgical orbit, and in practically no time at all converted that into Republic Steel by fusing it with Trumbull, Central Alloy Steel, Steel & Tubes, Donner Steel, Union Drawn Steel, and

Bourne-Fuller—this last a Cleveland company that had supplied the nuts and bolts that held together both the Union Navy and the Brooklyn Bridge. Tom M. Girdler, the flinty industrialist whom Eaton recruited to preside over Republic Steel, said in his memoirs that Eaton's "mysterious buying of stock in steel companies had excited the interest of everybody in the industry." Girdler, who went to work for Eaton on October 28, 1929, the day before the stock market collapsed, thought his new boss was "as smart as any man I ever met." Eaton had also become

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a major investor in Youngstown Sheet & Tube by 1930, when Eugene Grace and Charles M. Schwab tried to take it over, merge it with their Bethlehem Steel Corporation, and thus create an entity that would have the size and clout of U.S. Steel. Eaton, hoping instead to merge Youngstown with Republic, fought the proposed merger with assorted weapons, including a court battle over proxies. He lost that particular fight but instituted another suit, which he won, thus scoring a solid victory over the East Coast financial world. "How are we going to have leadership in this vast country if everything must be directed from Wall Street?" he asked. "It would make clerks of us all here in the Middle West." In the course of that litigation, Eaton became an intractable foe of the corporation lawyer Newton D Baker, who represented Bethlehem, and who once likened Eaton to a portrait of Napoleon in the Louvre--one in which the Emperor was depicted riding to conquest between rows of corpses. In 1932, when the Democratic Party convened to choose its Presidential candidate, Eaton got his revenge. Baker was an early contender for the nomination. In Eaton's version of political history, it was his success in persuading James A. Farley and William G. McAdoo to join him in a stop-Baker movement that ultimately swung the nomination to Franklin D. Roosevelt.

By 1929, still in his mid-forties, Eaton was a director of more than a dozen corporations, and was widely known, and sometimes feared, as

a shrewd, hard-headed, cold-blooded fiscal wizard whose guiding

philosophy, as one acquaintance summarized it, was "All's fair in love and war, and business is the war of peace." According to the perhaps slightly biased author of "The Eaton Family of Nova Scotia," which was published that year, Cyrus had "a future of unlimited possibilities before

him." Eaton's income in the heady year of 1929 was so substantial that

in later litigation over the federal income tax due on it he argued that the

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government had made a miscalculation that tilted the bottom line in its favor by more than four hundred and twenty-seven thousand dollars.

Then came the crash, which hit Cleveland especially hard; three of its big banks closed their doors. By the mid-thirties, when all the tangled affairs of all of Eaton's corporations had been unraveled as well as they

ever could be, he had little left beyond a stake in Otis & Company. One of his daughters was glad to land a sixty-dollar-a-month job as a receptionist in a Cleveland law office; when she got married, not long afterward, her father, coming around to her place for Christmas dinner,

could bring only a basket of jellies and apples and a ten-dollar bill. He would eventually prosper again, but for a while he had hard going.

When he was divorced from his first wife, in 1934, it was stipulated in the settlement that if his net worth ever reached the level of a hundred

and five thousand dollars he would have to buy her a house. At no stage

of his topsy-turvy career has he been a lavish spender. Though he enjoys

the good life—in Paris, he stays at the Ritz; in London, at Claridge's—he

has never emulated his mentor Rockefeller in philanthropy. The Cyrus Eaton Foundation is too small to warrant inclusion in the Foundation Directory. One of his children said not long ago, "If I needed a hundred dollars or a loaf of bread, my father would be the last person I'd turn to."

In fact, Eaton may not be as affluent as he sometimes lets people think

he is. Recently, an Ohioan who knows him about as intimately as anyone does told an acquaintance that there were probably a hundred

people in Cleveland alone who were richer than Eaton  
Eaton's first wife was Margaret House, the daughter of a Cleveland physician. He married her in 1907 after they had met at a Baptist Church

social function. Before they separated, in the thirties, they had seven children. One, Margaret Grace, known as Lee, spent her adult life in a wheelchair, following botched spinal surgery; after she died, at forty, her

father donated some land in the Cleveland suburb of Northfield for a Lee

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Eaton Primary School, Eaton's youngest son, MacPherson, became an ordained Baptist minister, but not until he was in his forties. Not all of Eaton's children have always applauded their father's public pronouncements. "My father's views are not mine," one daughter told

a

Cleveland paper in 1959, when his sponsoring of conferences of intellectuals in Pugwash and his hobnobbing with Nikita Khrushchev were creating something of an international stir. "I think there are better

ways to spend money than to hold conferences or make speeches."

Eaton's children were raised chiefly in Northfield, twenty miles from downtown Cleveland He bought a late-eighteenth-century house on a couple of dozen acres there in 1912 and, in deference to the early French

name for Nova Scotia, called it Acadia Farms. The house was close to a road, and Eaton thought at first that he'd have the building razed and a

new but similar residence constructed farther from the traffic. He engaged an architect, who, having heard of his client's fiscal achievements, came back with plans for a replacement that would cost,

he estimated, about a million and a half dollars. "I'D stay with the old house," Eaton said, and he has stayed with it ever since. Just inside his

front door is an example of the kind of memento that his singular crusading has won for him— a Stuffed boar's head from his sharpshooting

friend Chairman Khrushchev. When Eaton gave a lunch party in 1962 to mark the fiftieth anniversary of his occupancy of Acadia Farms (he thriftily used the same caterer's marquee for a

stepdaughter's coming-out dance that evening), among the guests were the Bulgarian, Czechoslovakian, Hungarian, Polish, and Rumanian Ambassadors.

Over the years, he has increased the size of his estate to its present eight hundred acres. And he has given some of it away: in 1955,

he transferred fifty-eight virgin acres to the city of Cleveland to form part of what Clevelanders speak of as their Ring of Green, or Emerald Belt.

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Living as he does on a place that is called a farm, Eaton prefers to call himself not a financier or an industrialist—or, as others have called him,

a tycoon—but, rather, a farmer. He believes that one of the reasons he and Khrushchev were attracted to one another was that both of them had

been raised on farms After a visit to Cuba in 1968, at a time few Americans were heading that way, Eaton was asked in what capacity he

had gone there, and he said, "I'm just a farmer," adding that he had talked with Fidel Castro mostly about the artificial insemination of cattle. (Eaton was pleased to be introduced by Castro to a hundredthousand-

dollar prize bull, housed in an air-conditioned stall with music piped in.) As a farmer, Eaton is understandably partial to trees, and his

devotion to them may exceed that of most tillers of the soil It has been

said of him in print without his entering a denial that he can name all the

trees, plus all the birds, native to the entire North American continent, and an admiring employee at Acadia Farms not long ago remarked of the proprietor, ' He knows every tree here by its first name.'" After

Eaton

drifted away from the Baptist Church, when he was asked which was his

preferred religion he -would sometimes choose Druidism, because Druids worshipped trees. He is as fond of poetry as he is of trees. He professes to have read some lines of poetry every single day of his adult

life, and it follows that one of his favorite poems (along with Shakespeare's sonnets, Tennyson's "Ulysses," Milton's sonnet on his blindness, and Keats' "On First Looking Into Chapman's Homer") is Joyce Kilmer's dendrological chef-d'oeuvre. In 1962, in exchange for a hundred and seventy-three thousand dollars, Eaton granted the Cleveland Electric Illuminating Company, of which he was a director from 1955 to 1965, an easement across twenty-four acres of his farmland to build a power line. The line went in without incident, but in April 1970, C.E.I. started work on a second line while Eaton's attention was elsewhere, and chopped down four hundred and fifty of his trees.

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The normally pacifistic Eaton all but declared war. An Eaton truck was rammed by a C.E.I. bulldozer whose progress it was trying to block. Eaton filed a seven-hundred-and-fifty-thousand-dollar lawsuit against his erstwhile associates and stormed into Summit County Common Pleas

Court toting a slaughtered stump. His anguish was only partly assuaged

when the utilities company, probably suspecting that otherwise its feud

with the then eighty-eight-year-old adversary might go on forever, settled for an additional hundred and fifty-one thousand dollars.

One portion of Acadia Farms is devoted to the breeding and raising of Scotch Shorthorn cattle, a specimen of which Eaton had shipped to the Soviet Union in 1955 in an effort to improve the quality of Russian beef.

Scotch Shorthorns, like Eatons, came to North America early; the English brought some over in 1783, and they were the first variety of cattle bred specifically for beef to graze on American grass. Eaton's animals have won many prizes, and since 1951 he has held a biennial cattle auction on his premises. Some Russian livestock experts were in the States at the time of the 1961 sale, but the State Department wouldn't

let them visit Summit County; some East Germans who also hoped to attend couldn't even get into the country. The all-time star of the Eaton stable was P. S. Troubadour, a steer that in 1956 was proclaimed the International Grand Champion among all kinds of cattle. The "P.S." in its name came from Penn State. The university bought Troubadour's mother from Eaton while she was in calf. Troubadour himself was later purchased from Penn State by the Greenbrier Hotel, which belonged to the Chesapeake & Ohio Railway. That transaction was easy enough to

arrange, because Eaton was by then into railroads and was chairman of

the board of the C. & O. (He had two prize oxen at his farm called C. and O.) The price was a robust \$20,397.50. The Greenbrier serves good

cuts of beef, but it used Troubadour for promotional purposes The 42

animal was featured, along with Eaton, on an Ed Murrow "Person to Person" television show, and it went on tour for a while— in its own railway car, attended by a handler. On July 4, 1957, it paid a patriotic courtesy call on President Eisenhower at his farm, in Gettysburg. Eaton wanted to send Troubadour to Russia, too, as a hefty symbol of coexistence,

but an outbreak of hoof-and-mouth disease in Europe stymied that scheme. Troubadour died in 1959; a decade later, Shorthorn World

acclaimed Eaton as "Shorthorndom's most famous breeder," Eaton also

raises cattle at his other principal residence—Deep Cove Farms, a threethousand-

acre establishment in Upper Blandford, Nova Scotia, a hundred and fifty miles from Pugwash. Though he became a citizen of the United States in 1913, he has retained a strong affection for Canada,

and up to the last couple of years used to take both summer and winter

vacations there. At Deep Cove Farms, he has also bred waterfowl, among them the first European widgeons ever raised in North America-

Eaton's relationship with his grandchildren, who number fourteen, has been unusual and intense As each of them became old enough to walk, the grandfather would take the child, sometimes over its parents' protests, to Upper Blandford for a summer month, in the company of brothers and sisters and first cousins. No mothers or fathers were permitted to tag along. It was such a happy experience for the youthful

guests that some of them who are now in their thirties still go back to Deep Cove Farms whenever they can, and at least two of the male grandchildren elected to take their brides there for honeymoons. The grandchildren had to follow a strict regimen Eaton had a theory that a tot

as young as two could do something useful around a house—help make a bed, say, or clear a table. He would assemble his clan for breakfast each morning and impart the orders for that day— laundry, or woodcraft, or bird spotting, or a lecture on local history, or ridding a road of rocks. When it rained, all hands would be fitted out with foul<sup>43</sup> weather gear and marched off to climb the nearest mountain. To manage the crowd, Eaton would augment his regular household staff with a couple of patient college students. (His full-time majordomo since 1953 has been a French Canadian who until he joined Eaton was a Canadian Pacific Railway dining-car superintendent and also a member of the Nova Scotia legislature.) On the top floor of the Upper Blandford farmhouse, Eaton set up two dormitories—one for girls, one for boys. If there were too many children on the scene to fit into them, the overflow was harbored in tents. There were frequent picnics Eaton loves picnics almost as much as trees. He used to give an annual picnic at Acadia Farms for Chesapeake & Ohio employees and their families, but he had to stop after the C- & O. absorbed the Baltimore & Ohio system; he could not comfortably accommodate more than a couple of thousand picnickers at once. During most of the years in which Eaton ran his summer camp, he was much featured in the press, but the children in his engaging company were all but unaware of his not always flattering celebrity. “To me, my grandfather was simply the man I played tennis with,” one of them said years afterward. To Eaton, the family holidays were an unalloyed joy, though not without risks: when he was seventyone, one of his grandchildren gave him the mumps. A firm believer in physical fitness, Eaton was cool toward one prospective son-in-law until the young man grabbed a tennis racquet and beat him at singles. At Acadia Farms on winter weekends, he would corral whichever grandchildren showed up, shepherd them to a frozen pond, and play ice hockey with them. He skied every winter until he turned eighty-seven, but he remained contemptuous of ski lifts. He had begun skiing before lifts were invented, and he believed that half the challenge of the pastime was climbing up a hill before sliding down it.

He never could get the hang of rope tows; he kept falling off them, with

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indignity and indignation. At seventy-five, he stopped riding jumpers. He had begun riding at four (he started his own children in at one), and

he belonged to two hunt clubs. Since he reached ninety-two, he has reluctantly given up all sports, but he still walks a couple of miles a day.

Fifty years ago, he suffered from chronic indigestion. A doctor he consulted urged him to forswear tobacco, alcohol, tea, coffee, and corned-beef hash. Since then, his staple potables have been orange juice

and hot water. "Sir William Osier once said that a man should eschew Lady Nicotine, Bacchus, and the younger Aphrodites," Eaton likes to say. "A lot of my contemporaries have had shorter lives because they did

not obey Sir William's injunctions." One of Eaton's physicians attributes

his healthy longevity to a capacity for instant sleep. The doctor once joined Eaton on an inspection tour of an iron mine. The two men were assigned to the same room in a bunkhouse. Before his companion even

had both shoes off, Eaton was in bed and snoring.

IN the mid-nineteen-thirties, Eaton began hauling himself back up the financial ladder, at first principally through the underwriting of railroad and utilities bonds. These had traditionally and profitably been marketed through the large Wall Street investment-banking houses, with

little or no prior competitive bidding to determine who would manage an

offering. Fighting Wall Street was for Eaton not merely a means of making money; it was fun, and it also took on the dimensions of a crusade. Nothing pleased him more than to learn, in 1947, that he federal

government had indicted seventeen East Coast investment-banking houses for allegedly having arranged among themselves to handle two-thirds

of all the country's underwriting business over the previous nine years "The nation simply will no longer stand for the continued concentration of financial control in a few hands and in one place,

because it has been amply demonstrated that such control militates against the creative and constructive finance that is the keystone of our

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free-enterprise system," Eaton said in a prepared statement. "The New York houses that have been indicted form a colorless fraternity,

banded

together to do only the riskless, high-grade business and to divide it up

into tiny participations, according to fixed percentages, with the houses

that should be their competitors." In his efforts to make the underwriting

business more truly competitive, Eaton found an eager accomplice in another alien to the Establishment—Robert R. Young, the Texan who, until his suicide in Palm Beach in 1958, cut quite a swath through the American railroad industry. "Young was a man of great courage,"

Eaton

says, "and we were friends in all areas, although he grew more interested

in the social life of Newport and Palm Beach than I could ever be, and though he didn't entirely share my interest in seeking answers to the problems that concern philosophers and scholars." Young's first big railroad acquisition was the Chesapeake & Ohio, and his domination of it was solidified by a thirty-million-dollar refinancing, which the railroad's directors had planned to confer, as was the routine practice, on

the familiar old Wall Street houses of Morgan Stanley and Kuhn Loeb. Eaton, through Otis & Company, joined with the Chicago firm of Halsey, Stuart and, by underbidding the New Yorkers, forced the railroad's board to throw its business their way. Young put Eaton on the

C. & O. board of directors in 1943, and in 1954, when Young left to wage his successful battle to control the New York Central, he sold his C. & O. stock to Eaton, who succeeded him as chairman.

All this skirmishing for control of railroads inevitably involved the federal government. In threading their way through the bureaucratic mazes of Washington, Eaton and Young attracted the sympathetic attention of Senator Harry S. Truman. Eaton had first met Truman in the

nineteen-twenties in Kansas City, where Eaton had a stranglehold on

public utilities (and, of course, saw nothing wrong with that). The two  
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men met again in Washington in 1941, when Eaton testified—in  
opposition to Wall Street— at some Securities and Exchange  
Commission

hearings on the intricacies of financing utilities bonds. At about  
that time, with the United States at war, Eaton learned from friends of  
his in Canada about the discovery of a vast deposit of iron ore beneath  
Steep Rock Lake, in northwestern Ontario. He remembered what John  
D. Rockefeller, Sr., had told him two score years earlier about natural  
resources; by then, moreover, he himself had concluded that “iron ore  
is

the foundation of American industry.” Eaton went to Ontario and, from  
canoe and airplane, scrutinized Steep Rock Lake. There was no  
question

about the potential value to the Allied war effort of the ore under the  
water; the problem was how to get rid of the water. After talking to  
some engineers, Eaton concluded that this could be accomplished, at a  
cost of no more than seven or eight million dollars, by regiments of  
pumps and a three-thousand-foot drainage tunnel. With the backing of  
the Canadian government, he went to Washington in the fall of 1942  
to

submit his proposal to the War Production Board, which did not think  
much of the idea until Senator Truman, chairman of the Senate  
Committee to Investigate the National Defense Program, gave it his  
blessing. Then, with the W.P.B. prodded into his corner, Eaton was  
able

to go to the Canadian government and the Reconstruction Finance  
Corporation for assistance. By 1947, the onetime lake bed was yielding  
up iron ore at the rate of a million tons a year, through two  
corporations

organized by Eaton. One of them, Premium Iron Ores, of whose stock  
he controlled seventy-four per cent, acted as Steep Rock's sales agent.  
For obtaining contracts to sell ten million tons of the ore over a ten-  
year

period, Premium received nearly a million and a half shares of the  
other,

Steep Rock Iron Mines, at a price of a penny a share. In 1955, the  
Internal Revenue Service contended that Eaton owed it ten million  
dollars in back taxes, on the ground that the Steep Rock shares for

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which he had paid one cent had actually been worth a dollar sixty-seven apiece. Eaton was especially put out because the incumbent Secretary of the Treasury, and thus the boss of the I.R.S., was George M. Humphrey, a fellow-Clevelander. The case dragged on through the tax courts for a couple of years before Eaton was adjudged the winner—a verdict that prompted Fortune to describe him as “a living refutation of that old American saying 'You can't win 'em all.’” Eaton was able to reciprocate for Truman's earlier intercession when the Missourian campaigned for the Presidency in 1948. Just before Election Day, Eaton was visited at the Biltmore Hotel—where he usually puts up while in New York—by the president of a railroad brotherhood. The caller said that President Truman was planning to travel by train from New York to St. Louis for his last big voters’ rally, that the New York Central wouldn't let the train depart unless it got five thousand dollars, and that the Democrats had run out of cash. Eaton paid for the train.

During the Second World War, Eaton had embarked on a collaborative venture with still another non-Establishment man, the California industrialist Henry J. Kaiser. Along with Joseph W. Frazer, Kaiser wanted to break into the postwar automobile market, and for that he would need steel. Through Otis & Company, Eaton underwrote a sale of stock in the Portsmouth Steel Corporation, whose output was supposed to go largely into Kaiser-Frazer cars. In 1947, another equity financing seemed desirable—this one to sell Kaiser-Frazer stock. Arriving at Kaiser's office to discuss the terms, Eaton folded his hands together, much in the manner of a Baptist at prayer, and said, “Henry, we want to be very careful in this matter, because it is a very bitter experience to lose other people's money.” The Californian seemed

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somewhat taken aback when it turned out a few minutes later that Eaton was assigning himself more than the conventional underwriter's percentage for floating the stock issue. Afterward, Eaton, his hands again piously folded, said, “Dear me, I'm afraid Henry Kaiser must think

I'm a bit of a bandit." Kaiser did indeed come to think so. In 1948, when he expected Otis & Company to sell almost four million dollars' worth of the new company's stock, Otis suddenly pulled out of the deal, explaining that the securities market had turned sour and that the issue could not succeed. Kaiser believed that Eaton had wretched unreasonably on a firm commitment, and for the next few years their disagreement occupied the time of numerous judges and lawyers. (Abe Fortas was one of Eaton's attorneys.) In 1951, a federal court found against Otis and ordered it to pay Kaiser-Frazer more than three million dollars—this at a time, embarrassingly, when the Eaton firm's total assets were a million dollars shy of that figure. But Eaton continued to refute the you-can't-win-'em-all adage: the following year, a higher court reversed the judgment.

LONG before the Second World War, Eaton had got himself involved in domestic American politics. In his business life, he scarcely ever dealt with anyone who wasn't a Republican, but, in his iconoclastic fashion, he personally tended to gravitate toward Democrats. He had first met Franklin Roosevelt in 1920, during Roosevelt's unsuccessful candidacy as the Vice-Presidential running mate of Ohio's Governor James M. Cox. After becoming President, Roosevelt hoped to develop, in conjunction with Canada, a St. Lawrence Seaway. He asked Eaton to stop by and talk over the project. For Eaton, it was a familiar subject. He had once hoped to build a seaway privately, but had been forestalled by Governor Al Smith of New York, who told him that any such undertaking would have to be carried out by federal, state, and provincial governments, and not by any individuals for their own profit. Roosevelt told Eaton that he was being hindered by a provincial government—specifically, that of Mitchell Hepburn, the Premier of Ontario. "Inasmuch as Mitch Hepburn was a cousin of mine and also a fanner who raised cattle, Roosevelt asked me to persuade him to go

along with the scheme," Eaton says. "I said I'd be glad to, but I would need full and official information on how negotiations stood. The President said that was easy, and made a date for me to go see Secretary of State Cordell Hull. I did, and learned what I wanted, but a week later I received a letter from Hull to the effect that his department, on reviewing the whole matter, had concluded that all negotiations should be carried on not by private citizens but exclusively by government officials. I sent a note to Roosevelt saying that I assumed he didn't want me to continue. He replied that Hull was, of course, absolutely correct, that official undertakings had to be handled through official channels, but—I don't know what, if anything, he told Hull—wouldn't I please proceed as planned? So I went and spent a weekend with Hepburn on his farm, and we talked about cattle breeding and various agricultural matters, and I finally got around to the question of his supporting Roosevelt on the St. Lawrence. Hepburn said, "I'll go along. You're the only man in the world for whom I'd change my stand." And everything moved forward from that moment on."

Eaton tends to consider almost as consequential his participation in another turn of events, in 1940, shortly after the fall of France. He was in

Nova Scotia, and was invited to lunch, aboard the flagship of a British battle squadron at Halifax, by Rear Admiral S. S. Bonham-Carter, the ranking naval officer in the harbor. "The Admiral served a first-rate lunch, with excellent wines, but he was naturally distressed about what

had happened on the other side of the Atlantic," Eaton says. "I told him

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at one point that there appeared to be little chance of success for his country, and that perhaps the prudent thing for Britain to do would be to

make peace swiftly on the best possible terms. Bonham-Carter disagreed. "If we could get the use of some of your old destroyers, we could win this war," he said. After lunch, we had a confidential chat and

he asked me to help obtain the destroyers. I said that I would, try—that

my Uncle Charles was a man of some influence in Washington, and

that

I was sure his heart was with England. I went straight to Washington and

told Uncle Charles what the Admiral had said, and Uncle Charles went straight to Roosevelt, and the President told him, 'I'll provide the ships if I can get it by you Republicans in Congress.' Uncle Charles said, 'I will deliver the Republicans if you will take the lead.' Well, the destroyer deal went through, (of course, and I suppose my helping to I bring it about may have been the most (important event of my life."

Eaton enthusiastically backed President Roosevelt when he ran for a third term, in 1940—even composing a pamphlet, "The Third Term 'Tradition'" in which he observed that Walpole had been the Prime Minister of England for twenty-one years and the younger Pitt for twenty, and that for forty-nine of the seventy-three years Canada had had its own government a mere three men had held the reins.

Moreover, Eaton didn't like Wendell Willkie, who had been counsel for some of his bitterest enemies in some of his bitterest fights in the public

utilities arena. The Republican who most frequently got Eaton's hackles

up, though, was the one often known as "Mr. Republican"—his fellow-Ohioan Robert A. Taft. In the fall of 1941, when Taft, a redoubtable noninterventionist, opposed Roosevelt's attempt to have the Neutrality Act revised, Eaton wrote him a letter saying that his stand was "distressing to your Ohio constituents," and continuing, "Republican senators and congressmen owe it to the nation to desist from demagogic

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appeals to human weakness and human folly, which give only Hitler cause to be enchanted." Eaton and Taft had tangled a couple of years earlier over the underwriting of a twelve-million-dollar bond issue for the Cincinnati Union Terminal. Eaton had, as usual, wanted competitive

bidding, and Taft, the chairman of the terminal's finance committee, resented Eaton's rocking that particular boat. And in 1952, when the Taft

family disclosed its intention of buying the Cincinnati Enquirer, which the paper's employees had hoped to buy themselves, Eaton delightedly

lent the employees the seven million six hundred thousand dollars they

required.

In 1950, during Taft's senatorial reelection campaign, Eaton contributed thirty-five thousand dollars to his Democratic opponent, Joseph Ferguson. Inasmuch as five thousand dollars was supposed to be the maximum any individual could give, a Senate subcommittee inquiring into campaign expenditures subsequently asked Eaton for an explanation. At first, he begged off appearing, on the excuse that he had bursitis, but he finally showed up in Washington and said that he hadn't exactly given all the money himself. Some was his son's, and some came from Otis & Company employees, whom he had later reimbursed, though he didn't seem to be able to lay his hand on any of the relevant cancelled checks. In any event, he told the Senate subcommittee, "I felt that my place was on the side of the laboring man—in my own interests as a capitalist." The committee let the matter rest there. To identify himself with labor was one of Eaton's favorite pastimes. He more than once proposed, to the outrage of many of his fellow-capitalists, that it would be an estimable notion for employees to sit on the boards of corporations for which they toiled. In 1947, he had written, "The casualness with which we capitalists seem willing—nay, even eager—to invite the collapse of our economic system, in almost every industrial dispute,

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for the sole purpose of thwarting labor, is utterly incomprehensible." These sentiments—utterly incomprehensible to many of the men who sat around boardroom tables with Eaton—were expressed in an article in the University of Chicago Law Review. When it was republished in Labor, a journal put out by fifteen railroad unions, its editors stated, "So far as Labor can recall, nothing quite like it has appeared in print in recent years."

The funds that didn't help Ferguson defeat Taft were contributed by Eaton through Labor's Non-Partisan League, an entity created by John L. Lewis. It was perhaps natural that the mine worker's leader,

considered by many of his fellow-unionists the most cantankerous specimen of their breed, should have been a warm friend of Cyrus Eaton, who enjoyed much the same reputation on his side of the industrial fence. When, during the Second World War, there was angry talk of drafting miners who were dissatisfied with their working conditions, Eaton rushed to Washington at President Roosevelt's behest

and assisted in achieving peace between Lewis and the mine owners.

"John Lewis has again proved that he is a brilliant leader," Eaton declared after that war within a war had ended. "I wish American industry and government had more men of his courage and statesmanship." Eaton says that he and Lewis, who died in 1969, at eighty-nine, had a lot in common. Lewis's mother-in-law was an Eaton, for one thing, and, for another, both men were fond of poetry. "John and

I liked to talk about the great authors and philosophers and scientists of

the world," Eaton says. "I was an admirer of Darwin and Huxley and Tyndall and their views of the origin of man and of his destiny, and we discussed these matters a great deal. It didn't bother Lewis to be known

as my friend any more than it bothered me to be known as his." One aspect of their friendship was explored in an article in the December, 53

1961, issue of Harper's, which recounted in considerable detail how, a decade earlier, the United Mine Workers had lent perhaps ten million dollars to various Eaton companies, thus enabling Eaton to procure control of the West Kentucky Coal Company, which, theretofore never organized, soon recognized Lewis's union.

FROM his involvement in American politics it was an easy enough step for Eaton to move on to the international scene. This he did, initially, by sponsoring the Pugwash scientific conferences, which since 1957 have been moved from Nova Scotia to many other places. His objective, as he put it once, was to afford intellectuals a chance to "relax

together, exchange views, sharpen their own thinking, and design formulas for us to live by in this brand-new world." Perhaps the most rewarding conference, in Eaton's estimation, was an early one, held in Austria in 1958. It was sponsored by the Austrian government, drew eighty scientists from twenty-two nations, and met in two venues—first

Kitzbuhel and then Vienna, where a crowd of fifteen thousand, including the President of Austria, filed into an auditorium to hear the visiting scientists thumpingly condemn nuclear weapons. During one session, Eaton, Bertrand Russell, and a distinguished European scientist were on the agenda for a ten-minute talk apiece. The scientist led off. It is one of Eaton's favorite footnotes to the annals of Pugwash that after the Herr Professor Doktor had held the floor for forty minutes and was showing no signs of relinquishing it Lord Russell turned to the American and whispered loudly, "It's time to drop the bomb." Inasmuch as Russian and Chinese scientists were among those invited to Pugwash Conferences, these affairs inescapably attracted the attention of outsiders. Eaton is convinced, for instance, that eventually the Pugwash movement was infiltrated by the Central Intelligence Agency. A few of the hundred thousand-odd shareholders of the Chesapeake & Ohio Railway from time to time got interested in their chairman's hobnobbing with all those erudite foreigners, not to mention the heads of Communist governments, and expressed some misgivings about his behavior, but his staff did some checking and was relieved to find that the writers of the angriest letters generally turned out to own a trifling number of shares. Nobody ever tried to calculate the possible effect on C. & O. stock prices of any of the irrepressible chairman's extra-business pronouncements. In any event, Eaton usually managed to appease his C. & O, flock at their annual gatherings by exerting his considerable Old World charm and by, on one occasion, reminding his auditors that George Washington had been the first president of the company that became their railroad, and so they were all part of a fine continuing American capitalistic tradition. In private, he was sometimes less than totally convinced of the sanctity of American capitalism. He was all for it, certainly, but no one knew better than he did the imperfections and inequities of the system. He had in his time exploited these to his huge profit, and he had also been monumentally undone

by

them. Thus, he saw no reason that an alternative system, even a Communist one, should not coexist with this one. He believed that American businessmen were foolish to be obsessed with Russia at the very time when Russians, in their approach to commerce, seemed to be

acting more and more like American businessmen. That there was ruthlessness inherent in the Communist way of doing things was to him

not particularly significant; as a capitalist, he had, when necessary, been

as ruthless as anybody who ever foreclosed a mortgage. Yet it appeared

that he was denounced as a turncoat every time he tried to aver that although he was for the one system he did not mind if others were for the other. It was therefore not surprising that he greatly relished the trips

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he began making to Eastern Europe and other Communist regions in 1958; in those oases, nobody ever said anything nasty about him.

In his tilts with the conventional, Eaton found, during his early seventies, an articulate helpmeet. She was Anne Kinder Jones, a Cleveland divorcee who had helped him entertain his thinkers at the 1957 gathering in Pugwash, and who contributed to the old Eaton family

home there", which the newspapers had begun calling Thinkers' Lodge, a welcome sign that read "Retain your hope, all ye who enter here."

Eaton had not remarried after his 1934 divorce. His ex-wife died in the spring of 1956, and that December he married Anne Jones. Some Cleveland eyebrows shot up. The bride had an impeccable social background—debut at the 1940 Cleveland Assembly Ball, Hathaway Brown School, Vassar College. Her father, Walter T Kinder, was a much

respected probate judge in Cleveland, and had been a senior partner in

one of the city's most distinguished law firms, Jones, Day, Reavis & Pogue, with which her first husband was also associated. But she was ten years younger than Eaton's oldest daughter, and she had been confined to a wheelchair since being stricken with polio, in 1946. Eaton did not care what anyone in Cleveland thought about his private life or any other aspect of his life, and the newlyweds were cheered by

congratulatory messages from farther afield—from Harry S. Truman, John L. Lewis, Julian Huxley, and a group of scientists whose joint telegram made them sound like the most splendidly named law firm of all time: Russell, Powell, Rabinowitch, Rotblat, Skobeltsyn, and Szilard. Anne Eaton, who had been teaching an adult-education course in semantics at Cleveland College, had never been known as a political activist, but she quickly came to share her husband's feelings about the

skewed state of the world. Over the last twenty years, indeed, she has seemed to some of her friends to have become even more militant than

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he, and she has vigorously defended him against all comers. One anti-Eaton comment in the Cleveland Plain Dealer elicited from her the tart rejoinder "Cyrus Eaton has been the first spokesman for millions who share his concern. Until more of them are quoted on your editorial page,

I am proud to hold his coat." On her own, she became a forthright participant in the deliberations and demonstrations of groups like the Women's International League for Peace and Freedom and Women Strike for Peace. Because of her wheelchair, let alone her husband's celebrity, whenever she joined a protest rally outside the White House or

the United Nations she was a prime target for photographers. When she

went back to Vassar for her twenty-fifth reunion, in 1969, she took with

her a scolding message about Vietnam for her classmates to send to President Nixon.

Mrs. Eaton has accompanied her husband on most of his trips to Moscow, Prague, Sofia, Budapest, Warsaw, East Berlin, Bucharest, Havana, and Hanoi, in all of which they have received V.I.P. treatment.

More than usual courtesies have also been extended by the Communist

world to other members of Eaton's clan; a stepson-in-law, Alfred Heller,

has conducted symphony orchestras all over the Soviet Union. When Eaton visited Moscow in December 1960, for two days running Pravda put his picture on its front page—an unprecedented accolade for a private citizen from the imperialistic West. He has had such ready

access

to top Soviet officials that when Adlai Stevenson was representing the United States at the U.N. he would invite Eaton to have lunch with him as soon as Eaton got back from Russia, to ascertain what was on the Russians' minds at the moment. "Adlai thought the Russians were franker with me than with any other American," Eaton says. In June, 1965, shortly before Stevenson's death, Eaton briefed him on the reaction

of the Soviet Union and its allies—not surprisingly, a negative  
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reaction—to the American bombing of North Vietnam. Stevenson replied that there was little likelihood of the Johnson Administration's diminishing its military buildup in Indo-China, and a few days later, addressing the Economic Club of Detroit, Eaton said, "I must tell you with sadness that my life is a failure.... In my sober judgment, we are on

the brink of catastrophe, and unless some miracle occurs in the next month, I fear that mankind is doomed." He had seen Premier Kosygin at

the Kremlin, he said, and he went on, "The deep significance of his remarks was that the United States had declared war on the Soviet Union, that the Soviet Union was compelled to meet the challenge and would do so in cooperation with the armies of Vietnam and China.... There is nothing left for them to do but to go in with everything they have. I want you to take it from me that I'm certain they will....

Nothing I

could say to him would suggest further patience, waiting and forbearance.... The people of the Soviet Union and their leaders earnestly hope that at the last minute the business interests of the United

States will persuade the President to take whatever steps are necessary to

avoid the catastrophe that our present actions in Vietnam threaten."

When the State Department suggested that perhaps these views were Eaton's rather than Kosygin's, Eaton defensively made public a transcript

of some notes his wife had scribbled at the Kremlin.

Eaton has sometimes regarded himself as an ambassador between two opposing worlds—though, as Senator Barry Goldwater once gruffly noted, one manifestly without portfolio—and whenever he drops in at a foreign capital he makes a point of calling on the bona-fide American

envoy and, if time permits, on the Canadian, British, French, Soviet, Vietnamese, and Chinese Ambassadors, too. One of his few frustrations

is that he has never been to China; even from afar, though, he once declared that Mao Tse-tung "has been able to analyze our financial

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problems with deeper insight than a long line of American Secretaries of

the Treasury." The breach between China and Russia has distressed Eaton. For one thing, it robbed him for a while of his customary niche in

Pravda. "When I was in Moscow in 1965," he says, "I was told, 'If your name and picture are displayed on the front page, as in the past, it may

suggest undue devotion to American capitalists, and it could be misunderstood in China. We hope that you, as an old friend, won't take it

amiss if we leave you off All the conferences that are planned for you will go on as scheduled, but nothing will be reported in the Soviet press."

It has been Eaton's feeling all along that effective coexistence between the Communist and capitalist worlds could be attained most easily by increasing commerce between them. The more trade, the less

tension is his credo. He had been a proponent of doing business with the

Russians years before many Americans could even bring themselves to contemplate that possibility, and he is fond of citing an encounter he had

with President Nixon in June, 1973, in the course of a White House reception for Leonid Brezhnev. "With an arm around each of us," Eaton says, "Nixon told Mr. Brezhnev, 'For more than twenty years now, Mr. Eaton has been a leading advocate in this country of trade with yours,

a  
belief that I have belatedly come around to myself.' Mr. Brezhnev laughed and agreed, adding that it made him extremely happy that my efforts had finally been vindicated."

Curiously, Eaton—aside from swapping gifts with Khrushchev—has never traded extensively with Russia himself, although his older son and

namesake helped pave the way for a multibillion-dollar Soviet-

American

natural-gas project that Armand Hammer and his Occidental Petroleum Corporation disclosed in July 1972. Anticipating that announcement, 59

Eaton told a C. & O. shareholders' meeting three months earlier, "It will

be a memorable day in my life when the New York Daily News, our newspaper of largest circulation and the most vigorous denouncer of Communism, uses power produced by Soviet natural gas to run its presses I will also be delighted when the Cold Warriors of Washington cook their breakfast by natural gas brought in from the Soviet Union."

Cyrus Eaton, Jr., runs a company called Tower International (his headquarters, like his father's, are in Cleveland's Terminal Tower), which since 1960 has specialized in doing business—building hotels, making movies, random imports and exports—with Eastern Europe. That the head of Tower International bears a name almost as well known

there as Charlie Chaplin's hasn't hurt.

Cyrus Eaton, Sr., was in his eighties when the Vietnam war began to escalate, but this did not deter him from expending much of his still enormous energy in trying to bring that tragedy to an end He liked to tell

people he had a sound capitalistic reason—he had business interests in Indo-China. That was stretching the point a little, however he was apparently alluding to the acquisition of rubber by the tire industry, with

which he hadn't been associated for thirty or forty years. He also liked to

cite as special allies in his crusade two illustrious military men of his acquaintance—General Eisenhower and Field Marshal Montgomery.

"Ike and Monty were the greatest soldiers of their time, and they both told me it was madness to send American troops in Vietnam and Cambodia, because we couldn't possibly win." Eaton says. "Eisenhower explained to me in some detail that while North Vietnam was a small nation, it had as allies the Chinese, with the largest standing army on earth, and the Russians, with the most sophisticated military equipment,

Montgomery told me that, to a military man, going into Vietnam was an

absolute absurdity, and that anyone who was an Army officer should 60

resign rather than take part, because there was no chance of success”

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suggested to Monty in June, 1966, after we spent a day together at his country place in England, that he come over and talk President Johnson

into getting out of Vietnam, but we were never able to work it out.

I also made public a letter Monty wrote me in 1970 in which he said, 'President Nixon is, of course, totally unfit to be Commander-in-Chief of

the armed forces of the U.S.A. His knowledge of the conduct of war is nil' There was an avalanche of criticism against Monty for that. Ike, unfortunately, never came out publicly; there was too much fanaticism in Washington. But he did tell me privately once, after his retirement, that one of his problems as President had been to restrain Nixon and Dulles, who were forever urging the dispatch of American troops to every continent to destroy Communism by force.”

Unable to get others to stop the war, Eaton characteristically decided to act himself. He had met emissaries of both the North Vietnamese and

the Vietcong while making his ambassadorial rounds in Paris, Moscow, and elsewhere. In late November of 1969, he set out for Hanoi, with interim stops in Paris, Moscow, Teheran, Karachi, Rangoon, Phnom Penh, and Vientiane, He was eighty-five years old. In Cambodia, Eaton and his wife were joined by one of his grandchildren. Fox Butterfield.

As a Far East correspondent of the New York Times, Butterfield could not easily gain admittance to Hanoi; as Cyrus Eaton's grandson, he found it a cinch. During eight days there, Eaton talked with, among others, Pham Van Dong and Le Due Tho, the principal North Vietnamese spokesmen. “President Nixon was saying at that time that North Vietnam wouldn't negotiate,” Eaton says, “so I asked Pham to give me the terms upon which it would He said it wouldn't do any good,

because Nixon wouldn't make peace. I pressed him. I said, 'Give me the

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terms, and let me see what I can do,' and he did. I also asked if he would

be willing to meet Nixon in person. To go anywhere in the world to talk to him at any time,' he said. The terms I brought back were virtually identical to those that were accepted four years later. When I returned to

the States, I got in touch with the White House, and was told to report to Secretary of State William Rogers. He told me that he didn't believe I could give him any insights into North Vietnamese thinking that he didn't already have. 'We've decided that the only thing they respond to is force,' he said, 'and that's what we're going to give them, and plenty of it.' When I got to see Nixon not long after that, I told him that the head of the government of North Vietnam would meet him anywhere, anytime, and he said he'd have to think about it. Then he launched some new attacks. It was a great deception on the American people." In Cleveland, Eaton told a press conference that the North Vietnamese had assured him they didn't want to take over South Vietnam. He also mentioned, no doubt enviously, that on his way to Asia he had met a Soviet shepherd who was a hundred and sixty years old and still rode horseback.

It pleases Eaton to travel with an entourage, and he has reached an age when having grandchildren along can be more blessing than burden.

One grandson, David LeFevre, who, before he began practicing law, did a Peace Corps stint in Uruguay, is fluent in Spanish, so Eaton took him along as interpreter when he visited Chile, in December, 1970, just after the election that made Salvador Allende President "I felt that it was important for the United States to have good relations with all South American countries, and here was one we certainly ought to be friends with," Eaton says. "I was interested, of course, in Chilean agriculture, and I wanted to be of assistance in the breeding of beef cattle there. I was received with great courtesy, and Allende and I became great friends.

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However, the attitude of our government representatives there toward him was indescribably hostile." On Christmas Day in Chile, Eaton decided to do what he does best. He gave a picnic, choosing as the site a cooperative farm. He expected thirty or so guests, calculating on three

or

four children per resident family, but the first family to arrive had eleven

offspring, and the second eight. Fortunately, LeFevre knew South America and had forehandedly arranged to triple the amount of food Eaton had ordered. With Allende, as with the Russians, Eaton talked trade. "I said to him, 'Let's start selling you things,'" Eaton says, "Then

the politicians won't be able to undo what we've put together." The Santiago newspaper *La Nación* quoted testimonials by Eaton to Allende's strength and brilliance; the *Cleveland Plain Dealer* found it odd that he should have so unstintingly praised the leader of a country that was so busily engaged in expropriating and nationalizing public utilities.

David LeFevre also accompanied his grandfather on one of several journeys the old man has made to Cuba since Castro took over. Eaton sometimes says that he thinks Cuba is the most beautiful spot on earth,

and he has seen much of it. He began going down there in the nineteenth century,

but he had no stomach for the Batista government; he maintains that while trying to float a hundred-million-dollar bond issue to rehabilitate Cuba's railroads the Batista regime planned to siphon off

ninety-five per cent of the proceeds into its own pockets. When Castro came to New York for a U.N. meeting in 1960—the time he moved from

the Shelburne Hotel to the Hotel Theresa, in Harlem, because the first hostelry took a dim view of the live chickens in his retinue—Eaton was one of the few Americans who called on him to pay their respects.

Castro was touched, and invited him to Havana, at his convenience. It was May 1968, before Eaton got there, but he was so affably received

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that he returned seven months later on the occasion of his eighty-fifth birthday. Castro sent a cake. While talking trade with Cubans, Eaton offered to take some iron ore of theirs back with him and have it assayed

for commercial potential. (He carried home about fifty pounds' worth, but it turned out to be of unpromisingly low grade.) Castro gave Eaton some rum and cigars, neither of which fit in with his austere regimen. Eaton gave Castro, who rarely wears neckties, some Chesapeake &

Ohio

promotional ties, with Chessie kittens cuddling all over them Eaton also spent his ninety-second birthday in Havana. The war in Angola was

then going on, with Cuban troops importantly involved. Their participation upset some Americans but left Eaton untroubled; in view of

the long-standing United States practice of sending troops to Asia, he said, why shouldn't Cuba send some to Africa? On returning home, he wrote to the Times, "My latest visit to Cuba reinforces my long-held conviction that the American giant is making a grievous mistake in continuing to bully the tiny but enterprising island just ninety miles from

our mainland." He added that after meeting President Osvaldo Dorticos and the rest of the thirteen-man Politburo of the country, "contrary to impressions fostered by our officialdom, there is not a rubber stamp among them," An item about Eaton and President Dorticos that ran in Granma, the official organ of the Central Committee of the Communist Party of Cuba, had, however, a rubber-stamp look, "Yesterday morning," it went, in toto, "Osvaldo Dorticos, President of the Republic and member of the Politburo of the Party, held a long interview with Cyrus Eaton, an outstanding personality in economic, industrial, and financial circles in the United States, whose positions and activities in favor of peace are known throughout the world During the interview, which was held in a cordial, friendly, and frank atmosphere, they had a wide interchange of opinions on different aspects of the present

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international situation. Mr. Eaton repeated his friendly statements toward the Cuban people."

At almost ninety-four, Eaton travels less frequently than he used to. Indeed, in grudging deference to the increasing fragility of his bones he

spent most of last winter in the Florida Keys. He still has a good many plans for the future, though. His son is hoping to build a big new hotel in

Moscow, for the 1980 Olympics, and Cyrus, Sr., who will be going on ninety-seven when the Games get under way, has already booked a room.

—E-J. Kahn, Jr.